



Investment
Management
Exhibition

Investment Management Exhibition

12 – 13 MARCH / MÄRZ 2019
JUMEIRAH HOTEL
FRANKFURT AM MAIN
GERMANY

WWW.IME-EUROPE.EU

MEET THE IME 2019

The Investment Management Exhibition (IME) is an international event taking place for the 4th time already in Germany.

The IME plays a vital role in attracting and facilitating international investment into your country by raising awareness of the wide range of opportunities and positive business climate and facilitating vital direct connections between investors and you.

IME serves as a matchmaking platform for connecting investors, IFI with public and private investment project opportunities, in order to assure realization of promising projects from the following branches: Energy, Infrastructure and Logistics, Industry and Mining, SMEs and IT as well as Public Private Partnerships (PPPs).

Another objective is increasing corporate settlement for cities, regions or countries, throughout introducing attractive locations, business parks and economic free zones to companies aiming to expand their business and comparing best practices and success reference models for investment promotion and stimulation and their results.

IME 2019 is the right event for:

Those who have a project and want to showcase to the industry and are looking to meet Investors.

Cities / municipalities / countries that are aiming to attract entrepreneurs from around the world.

Investors or entrepreneurs who want to review at a glance a variety of innovative and future-oriented investment projects in sectors such as IT, infrastructure, agriculture, renewable energy and PPP, with a special focus on alternative investments.

Institutional Investors

Banks, Financial Institutions, Investment Companies, Fund Management Companies, Private Investors, Pension Funds, Venture Capitalists, Insurance Companies, Hedge Funds, Private Equity Investors, Asset Management Companies, Sovereign Wealth Funds

Exploring why Alternative Investments can be an integral part of nearly every investor's portfolio.

Project developers or consultants who want to expand their customer base.

Anyone who is interested in current economic policy issues and wants to expand their network.

Anyone who is actively involved in the development of international economic diplomacy.

WHO WILL YOU MEET AT IME 2019?

INSTITUTIONAL INVESTORS

Banks, Financial Institutions, Investment Companies, Fund Management Companies, Private Investors, Pension Funds, Venture Capitalists, Insurance Companies, Hedge Funds, Private Equity Investors, Asset Management Companies, Sovereign Wealth Funds

PUBLIC PRIVATE UNITS

Investment Authorities, Economic Free Zones/Industry Parks Management, Economic Counselors of the Countries of the regions accredited in Frankfurt – the economic and financial hub of Germany

CITIES & REGIONAL AUTHORITIES

Investment Promotion Agencies at central and local level, Location Marketing Agencies, Regional Development and Investment Zones

SERVICE PROVIDERS

Real Estate Developers, R&D, Architects, Designers, Urban Planners, Real Estate Owners, Consultants, Construction Companies

IME CONFERENCE AGENDA AND TOPICS

Improved Business Climate and Incentives

Representatives from investment promotion agencies, government representatives and investment and consulting companies will discuss important achievements for improving business climate as well as challenges, government incentives and present efforts done to attract FDIs.

Comparative perspectives on investment best practices and Optimizing Partnership Opportunities- Collaboration among corporations, leading research universities, local non-profit organizations, and public institutions is driving innovation across industries.

Public-private partnerships (PPPs) – PPPs not only present opportunities but also risks for countries using them. We aim to elaborate on how to reach a healthy PPP.

Roundtable on Investing in the SDGs- Private Sector Solutions for Sustainable Development

Special Economic Zones: Challenges and Opportunities

Business location Germany, how it will continue in the future!

FDI-sources and FDI needs

Alternative Investment Panel – Explore Why Alternative Investments can be an integral part of nearly every investor's portfolio



AGENDA OF IME 2019

DAY 1: TUESDAY, MARCH 12th 2019,
CRYSTAL ROOM THIRD FLOOR AT JUMEIRAH FRANKFURT

09:30 - 10:00

REGISTRATION AND WELCOME COFFEE

10:00

OPENING SESSION

Welcome message at IME

Mr. Bekim Xhafa – Founder of IME

IME Moderator, **Mr. Gunther Fehlinger**, CEE BC Secretary General

OFFICIAL OPENING OF THE IME

Keynote: **Mr. Norbert Barthle MdB**, Parliamentary State Secretary to the Federal Minister for Economic Cooperation and Development

Topic of Presentation: "Welcome remark and insights into current economic and development cooperation"

Keynote: **Mr. Endrit SHALA**, Minister

Ministry of Trade and Industry in Republic of Kosovo

Topic: Investment Incentives in Kosovo – Kosovo as Business Location Destination

MIRACLE ECONOMY – Business location Germany

Ms. Nicole M. Pfeffer – Board Member at the German Manager Association e.V.
Club of decision – makers in business

Flex Funds

Mr. Edwards Carrasco – Regional Director FlexFunds EMEA

Topic of presentation: EFFICIENT INVESTMENT VEHICLES FOR GLOBAL DISTRIBUTION

DIRECT INVESTMENTS IN CEE, SUCCESS FACTOR

Mr. Jürgen Raizner, CEO at Steinbeis Transfer Management s.r.l.

11:00 - 12:30

PLENARY SESSION

Improved Business Climate and Incentives

Ms. Mariyana Nikolova – Deputy Prime Minister for Economic and Demographic Policies in Bulgaria

Topic: Business Location Bulgaria – how it will continue in the future

Mr. Mariusz Sagan, Ph.D. – Head of Strategy and Investor Relations Department in Municipal Administration of the City of Lublin-Poland

Topic: "10 years of Lublin SEZ as an example of intelligent reindustrialisation. From traditional solutions to Industry 4.0"

Mr. Mirsad Jašarspahić – President of the Chamber of Economy of the Federation of Bosnia and Herzegovina

Topic: Doing business in Bosnia and Herzegovina

Ms. Klara-J. Fabisch – Magistrat der Stadt Oberursel (Taunus)

Wirtschaftsförderung

Topic: City Oberursel (Taunus) – Investment Opportunities

12:30 - 13:45

LUNCH BREAK AND NETWORKING

13:45 - 14:05

THE HESSIAN MINISTRY OF FINANCE

Keynote: **Dr. Martin J. Worms** – State secretary at the Ministry of Finance

14:05 - 16:00

PRIVATE SECTOR SOLUTIONS FOR SUSTAINABLE DEVELOPMENT

Keynote: **Mr. Ralf Strehlau** – BDU President Ralf Strehlau is Managing Partner of ANXO Management Consulting GmbH.

Topic: Change of values and digitization

Special Economic Zones: Challenges and Opportunities

Mr. Jacek Gumowski, Head of Department of Investor and Business Relations.

CITY / Miasto Gorzów Wielkopolski – Urząd Miasta, Poland

Topic: Investment Opportunities in the City of Gorzów Wielkopolski

Ms. Violeta Šestić, Director at PE “Infrastructure Sabac”.

Topic of presentation: “City of Sabac – your reliable business partner”

Mr. Marin Ciobanu, Chief Administrator

Zona Economica Libera “BALTI” – Moldova

Topic: Foreign Direct Investment and Business Opportunities in Moldova

INNOVATIONS INVESTMENT PROJECT

Speaker **Mr. Faruk Tairi** CEO of T-Meeting in Sweden

Topic: Complete communication for deaf, hard of hearing, speech impaired and deaf blind, by T-Meeting!

Mr. Perparim Rama – CEO of 4M GROUP in London, UK

Experts on Architecture, Urbanism, Construction, Research

Topic: Why and How well planned Real Estate Development projects can have a great impact on developing a City

16:00 - 16:20

COFFEE BREAK & NETWORKING

16:20 - 18:00

Cooperation between the USA, Caribbeans & EU

We look forward to strengthening cooperation between USA and the EU for FDI, SME, Energy, Infrastructure, Good Governance, European Quality Standards and IME in Germany as well as the City of Frankfurt as hub for the EU-USA Investment Partnership.

Ms. Tessa Jacques, President, Caribbean Association for Investment Promotion Agencies (CAIPA)

Mr. Lukas Posch – President at the Young Transatlantic Initiative in Hamburg
www.junge-transatlantiker.de

Mr. Michael Schmidt – Investment and Technology Promotion Expert
Investment and Technology Promotion Office (ITPO) Germany
United Nations Industrial Development Organization

FDI-sources and FDI needs

18:00

END OF THE FIRST DAY

DAY 2: WEDNESDAY, MARCH 13th 2019,
CRYSTAL ROOM AT JUMEIRAH FRANKFURT

10:00 - 12:00

Dr Matthias Bauer – Senior Economist
European Centre for International Political Economy (ECIPE), Brussels
Topic of Presentation: The investment climate in EU / USA

Mr.Mirsad Jasarspahic, President of Bosnia Chamber of Commerce

Mr.MOHAMMAD AL-RAWABDEH, Investment Promotion Directorate
Topic: JORDAN INVESTMENT ENVIRONMENT AND OPPORTUNITIES

Ms.Mila Bessmann, the founder of Artooba, an online space-booking platform to sell art at public venues
Topic of presentation: How information technology creates a global context for lifestyle businesses in the age of digitalization of everything.

12:00 - 13:00

LUNCH BREAK AND NETWORKING

13:00 - 15:00

Launching the EU-CARIFORUM Business Forum, MOU signed and networking between Caribbean 23 States and participants followed by cocktail.

15:00

FAREWELL COFFEE & CLOSING OF IME 2019

15:15-17:00

CITY TOUR IN FRANKFURT



REGISTRATION

You will find the registration form enclosed to this document or, if you are looking for exhibitor, speaker, sponsor or delegate/visitor opportunities, please inquire at info@ime-europe.eu.

VENUE

Jumeirah Frankfurt
Thurn-und-Taxis-Platz 2
60313 Frankfurt am Main

DATE

12 - 13 March 2019

OPENING HOURS

12 March: 10:00 - 18:00

13 March: 10:00 - 16:00



WORLD INVESTMENT OPPORTUNITIES

Belarussia



*Country or Region	Belarus
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Industrial Park Great Stone
*Street and house number:	Industrial Park Great Stone, 18 Pekinskii Ave, Minsk, Republic of Belarus ¹
*Postal code:	222210
*E-Mail:	welcome@industrialpark.by
*Telephone	375 44 758 10 78
Website:	http://www.industrialpark.by/en
*Name of official contact person for Investors	Mr. Sergei Vaitekhovski, Deputy General Manager
*Name of contact person, who fill out this form:	Dr. Anna Belogurova
Position at the Organization:	Chief Specialist
*E-Mail (contact person):	belogurova@industrialpark.by
*Telephone (contact person):	+375333513591
Website	
No. of citizens living in the Country / Region Nr of tourists per year (2017)	Population of Belarus is 9 mln. people 65 300 tourists visited Belarus in 2017
* What defines the global image of your Country / Region	Political and economic stability, openness of economy-- 60% of goods are exported; geographical position on East-West crossroads, the site for the resolution in Ukraine; strong industrial development in heavy machinery, electronics, IT, agriculture; 3rd biggest potassium deposits in the world; world known brands BELAZ, Minsk Tractor Works.
Please list the Top 5 attractions of your Country / Region	UNESCO heritage sites: natural reserve Belovezhskaya Pushcha, Mir Castle Complex, Architectural, Residential and Cultural Complex of the Radziwills in Nesvizh and the Struve Geodetic Arc. In 2018, booking.com listed Minsk among the four cleanest cities in the world.
* Which are the main incentives for foreign investors in your Country / Region	Belarus is a member state of Eurasian Economic Union. The site of business development with favourable tax regime is Great Stone industrial park which is supported by the governments of Belarus and China. Tax benefits for the investors include no corporate tax for 10 years and half rate till 2062, no land&immovable property tax, partial VAT return, personal income tax&social fund payments' discount rate, "one station" service to investors.
* How long does it take to register a business in your Country / Region	One day
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	Conditions for new business development depends on the location. There are 6 free economic zones in different areas of Belarus, plus industrial park Great Stone which has the status of free economic zone and is located 25 km away from Minsk. The territory is 11 240 ha, offering land plots with connected infrastructure for sale and 99 year lease.



How would you describe the quality of life in your Country / Region

In general, the life quality is European average. State policy is socially oriented including free education and healthcare, greater part of private utilities' expenses are financed by the state.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

Belarusian authorities make efforts to develop sport and leisure facilities in the country, the country is becoming a site of International cultural and sport competitions, such as the 2nd European Games 2019. The government builds parks and recreation areas in big cities.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Companies Residents of Industrial Park Great Stone (38,announced investment USD1bln.)

Project location(s):

electronics&telecom,pharma, fine chem, biotech, new materials

Required Capital (USD):

machine engineering, complex logistics,e-commerce, Big Data

Project description, pls max 100 Words:

By 2020, planned 100 companies, planned investment USD 2,5-3 bln.

The potential investors will choose the format of financing

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☒ Asset Acquisition
- ☒ JV / Partnership
- ☒ Majority Share Holdings
- ☒ Minority Share Holdings
- ☒ 100% Takeover
- ☒ PPP
- ☒ Licensing

Contact Person in charge for this project.

Anna Belogurova

Organization Name who owns the project

Great Stone Industrial Park

Email address

belogurova@industrialpark.by; vaitekhovski@industrialpark.by

Telephone

+375 33 351 3591 ; +375 17 591 1984

Minas Gerais



*Country or Region	Minas Gerais
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Development Bank of Minas Gerais (BDMG), Integrated Institute of Economic Development (INDI), Minas Gerais Economic Development Company (CODEMIG), Secretariat for Economic Development, Science, Technology and Higher Education (SEDECTES) and the International Affairs of the State of Minas Gerais
*Street and house number:	Rodovia Papa João Paulo II, 3777. Serra Verde, Belo Horizonte, MG
*Postal code:	31630-903
*E-Mail:	internacional@casacivil.mg.gov.br
*Telephone	+55 (031) 39159034
Website:	http://www.casacivil.mg.gov.br/
*Name of official contact person for Investors	Carina Angélica Brito Reyder
*Name of contact person, who filled out this form:	Carina Angélica Brito Reyder
Position at the Organization:	Chief of Internacional Affairs
*E-Mail (contact person):	carina.reyder@casacivil.mg.gov.br
*Telephone (contact person):	+55 (031) 99178-9899
Website	http://www.casacivil.mg.gov.br/
No. of citizens living in the Country / Region	21,119,536 million of citizens
Nr of tourists per year (2017)	56.504 of tourists in 2017
* What defines the global image of your Country / Region	A region with great industrial capacity, oriented to industry 4.0, with its immeasurable investments in science, technology and innovation, and also a region with strong institutions that aid in socioeconomic development. In addition, it is a historical region, rich in many different aspects, which also has cultural characteristics that are the result of the history of Brazil and the World.
Please list the Top 5 attractions of your Country / Region	<p>1 - Biotechnology (more than 200 biotechnology companies in the state);</p> <p>2 - Academic and technological cluster (with the largest number of public universities in the country, being 11 federal and 2 state; is the second state with more companies of information technologies and biotechnology of the country; has the second largest ecosystem of Startups of Brazil with 5 thousand registered in 591 municipalities of Minas Gerais);</p> <p>3 - Innovative mining and steel sector (extracts more than 160 million tons of iron ore per year; houses the world's largest 525km pipeline from Conceição do Mato Dentro (MG) to São João da Barra (RJ)); presents the only national source of zinc production);</p> <p>4- Aerospace Sector (the largest and most advanced Aircraft Maintenance Center in Latin America is located in Minas Gerais, in the city of Confins);</p> <p>5- Agricultural sector (largest producer of coffee and milk and has the second largest herd in the country)</p>
* Which are the main incentives for foreign investors in your Country / Region	Advanced investments in Research and Development, as well as Science, Technology and Innovation, creating a context of skilled labor as well as a production chain that meets the industrial requirements. In addition, it has bold legislation for cooperation between state, academia and business.



* How long does it take to register a business in your Country / Region

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

How would you describe the quality of life in your Country / Region

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

From which region or country are you looking to attract investors?

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Interested format(s) of cooperation:

It takes just 9 days.

Considering the vast territory of the State of Minas Gerais, we suggest the link on the side to access data from industrial districts:
<http://licitacoes.codemig.com.br/distritos-industriais>

According to the latest report by the Brazilian Institute of Geography and Statistics, Minas Gerais has a high human development index (0.731) and the most of its municipalities (67,8%) has this high human development index classification. This classification is due to the better results in income, longevity and education, as an improvement in housing conditions and the reduction in rent inequality.

At the beginning of this year (2018), Ordinary Law No. 22,944 was enacted in Minas Gerais, with the purpose of establishing the State System of Culture, the Financing System for Culture and the State Policy for Living Culture, as well as other measures of promotion of the culture

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others, pls. Write the country names:

FIP Aerotec

Aerospace and Additive Manufacturing.

The fund can invest in any company / project located in Minas Gerais.

The fund's committed capital is \$ 34 million to \$ 120 million. US \$ 37 million have already been subscribed.

By 2020, planned 100 companies, planned investment USD 2,5-3 bln.
The potential investors will choose the format of financing

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing



Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment1 year

Contact Person in charge for this project.

Name and Surname: Marcelo Guzella (Codepar) and Rodrigo Esteves (Confrapar)

Organization Name who owns the project

Codepar and Confrapar

Email address

marceloguzella@codemge.com.br; rodrigo@confrapar.com.br

Telephone

Marcelo Guzella: +55 (31) 3207-8876; Rodrigo Esteves: +55 (31) 3324 0796

Website

http://confrapar.com.br/ and http://www.codemge.com.br/

Project name 2

Sector(s):

FIP Biotec
Biotechnology and Life Sciences

Project location(s):

The fund can invest in any company / project located in Minas Gerais.

Required Capital (USD):

The fund's committed capital is US\$ 18 million to US\$ 73 million. US \$ 14 million has already been raised.

Project description, pls max 100 Words:

FIP Biotec is an Equity Investment Fund with the objective of investing in opportunities with high growth potential and long-term returns for its quota holders. The target companies of the fund should have operations in Minas Gerais and in the biotechnology and life sciences sector, including the following: human health, agribusiness, animal health, reagents, environment, DNA / RNA, proteins and other molecules, engineering and cell and tissue culture, biotechnological process techniques, RNA and genetic vectors, bioinformatics and nanobiotechnology.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment3 years

Contact Person in charge for this project.

Name and Surname: Marcelo Guzella (Codepar) and Andre Emrich (Fir Capital)

Organization Name who owns the project

Codepar and Fir Capital

Email address

marceloguzella@codemge.com.br; andre@fircapital.com

Telephone

Marcelo Guzella: +55 (31) 3207-8876; Rodrigo Esteves: +55 (31) 3280-7100

Website

http://www.codemge.com.br/ and http://www.fircapital.com/



Project name 3

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Interested format(s) of cooperation:

Expected Period of Investment

Contact Person in charge for this project.

Organization Name who owns the project

Email address

Telephone

Website

Project name 4

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

FIP Mineral

Mining and mineral processing industry

The fund can invest in any company / project located in Minas Gerais

The fund's committed capital is \$ 60 million to \$ 120 million.

FIP Mineral will be an Equity Investment Fund with the objective of investing in opportunities with high potential for growth and long-term return to its quotaholders, with a regional focus in Minas Gerais and a sector focus in the mining and mineral transformation sector. The target companies of the fund should be involved in R & D activities applied to the mining, exploration and production of strategic minerals and specialized services and technological solutions for the production chain.

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Please write it down how many Years is the Expected Period of Investment 4 years

Name and Surname: Marcelo Guzella (Codepar)

Codepar and a fund manager.

marceloguzella@codemge.com.br

Marcelo Guzella: +55 (31) 3207-8876

<http://www.codemge.com.br/>

Social Impact MG FUND

Social Business Sector

The fund can invest in any company / project located in Minas Gerais.

The estimated capital committed to the fund is \$ 4 million to \$ 25 million.

The MG Social Impact Fund will be a Participation Investments Fund with the objective of investing in opportunities that not only have growth potential and long-term returns for their quotaholders, but also generate positive externalities in the socioeconomic and environmental framework for the state. The fund's target projects should be focused on impact businesses that have high growth potential and focus primarily on school feeding, family farming, inputs and technologies for family agriculture, regional markets, and microfinance.



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5 years

Contact Person in charge for
this project.

Name and Surname: Marcelo Guzella (Codepar)

Organization Name who owns
the project

Codepar and a fund manager

Email address

marceloguzella@codemge.com.br

Telephone

Marcelo Guzella: +55 (31) 3207-8876

Website

<http://www.codemge.com.br/>

Project name 5

Sector(s):

Technologically based companies of academic origin

Project location(s):

The fund can invest in any company / project located in Minas Gerais.

Required Capital (USD):

The fund's committed capital is \$ 4 million to \$ 20 million in its first round of investment.

Project description, pls max 100
Words:

The Seed4Science Fund will be a Participation Investment Fund with the objective of making the first seed money institutional investment in technology-based companies born from the knowledge produced in Universities and Research Centers. The target companies of the fund should preferably be based in the areas of Biotechnology, Nanotechnology, Advanced Matters, Internet of Things (IoT) and Data Analytics.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing



Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5 years

Contact Person in charge for this project.

Name and Surname: Marcelo Guzella (Codepar) and Ramon Azevedo (Fundepar)

Organization Name who owns the project

Fundepar

Email address

marceloguzella@codemge.com.br; ramonazevedo@fundepar.com.br

Telephone

Marcelo Guzella: +55 (31) 3207-8876 and Ramon Azevedo: +55 (31) 3409-4205

Website

<http://www.codemge.com.br> and <http://www.fundepar.ufmg.br>

Rio de Janeiro



*Country or Region	Brazil
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Department of International Relations
*Street and house number:	Pinheiro Machado Street, Rio de Janeiro, RJ.
*Postal code:	22231-901
*E-Mail:	maira.ssri@gmail.com / patricia.ssri@gmail.com
*Telephone	(21) 2334-3259
Website:	http://www.rj.gov.br/web/internacional
*Name of official contact person for Investors	Maira Segura - Chief-Advisor for Foreign Trade and Investments Patrícia de Oliveira Cabral - Advisor for Foreign Trade and Investments
*Name of contact person, who filled out this form:	Uina Spencer Piña
Position at the Organization:	International Relations Assistant
*E-Mail (contact person):	upina@casacivil.rj.gov.br
*Telephone (contact person):	(21) 2334-3260
Website	http://www.rj.gov.br/web/internacional
No. of citizens living in the Country / Region	16.7 million (State of Rio de Janeiro)
Nr of tourists per year (2017)	1.355.616 tourists (State of Rio de Janeiro)
* What defines the global image of your Country / Region	The state of Rio de Janeiro is a global city with a high correlation between business and quality of life. Known worldwide for its natural beauties, with more than 90 km of beaches and 30% of green areas, the state attracts millions of tourists around the globe. In addition to its tourism potential, the State also holds the second largest GDP in Brazil, is headquarters to renowned institutes and industrial parks, marking a competitive economy.
Please list the Top 5 attractions of your Country / Region	Corcovado; Pão de Açúcar; Itatiaia National Park; Imperial Museum in Petrópolis; and Copacabana Beach.
* Which are the main incentives for foreign investors in your Country / Region	The state of Rio de Janeiro is the second economy of the country and the third state that exports the most. Located in the center of the largest regional consumer market in South America, it has a railway network and a good structure of airports and ports. It is a regional center in human capital, with the largest concentration of universities, technological centers and research institutes in Brazil. In addition, it houses a variety of technology incubators, accelerators and university research centers. Finally, Rio de Janeiro has multiple platforms that allow high-speed data transmission from Brazil to Europe, North and Latin America and Africa.
* How long does it take to register a business in your Country / Region	45 days
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	Rio de Janeiro has 9 industrial districts implemented (Queimados, Santa Cruz, Palmares, Paciência, Caxias, Campo Grande, Três Rios, Macaé and Campos) and 3 industrial districts in implementation (São Gonçalo, Bom Jesus Island and São João da Barra). The size and price per sqm will vary depending on the investment.



How would you describe the quality of life in your Country / Region

Rio de Janeiro is the most urbanized state of the country, with a wide rail network, a varied commerce, and has a stable electricity supply. In addition, it is considered the Brazilian telecommunications capital, has a wide health network composed of 17 state hospitals, and is part of the southeast region that is the most devoid of the country, thus offering a good quality of life for its citizens.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

N/A

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

State Highway Concessions

Administrative and support service activities (CNAE 77 to 82)

Southern, North Coast, North and Northwest regions of the state, in addition to the Metropolitan Region

Required Capital (USD):

N/A

Project description, pls max 100 Words:

Concession of highway stretches in Interior and metropolitan roads for at least 30 years. The stretches are composed of highways in the interior part of the country, interconnected or not, within the same region (lots: RJ155/RJ145/RJ127, RJ122/RJ160/RJ158/RJ186 and RJ106/RJ162), which were analyzed in previous studies for concession or PPP potential. The metropolitan routes comprise new sections to be implemented and some are connected to existing stretches (Linha Vermelha from the Fundão Island up to Via Light, and Via Light with construction extension up to the Brasil Av.).

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing



Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment N/A
Contact Person in charge for this project.	Name and Surname: André Aguiar
Organization Name who owns the project	Secretary of State for Transport
Email address	andre.setrans@gmail.com
Telephone	(21) 23338603 r 265
Website	http://www.rj.gov.br/web/setrans
Project name 2	Construction of the Poço de Igarapava/Gávea/Line 4 Stretch and implementing of the Gávea Station – Projects/Civil Works/Systems
Sector(s):	Construction (CNAE 41 to 43) Logistics, Highways, Railways, Ports, Waterways, Airports, Urban Mobility, Transport, Warehousing, Mail Services and Others (CNAE 49 to 53)
Project location(s):	City of Rio de Janeiro
Required Capital (USD):	US\$ 175 million
Project description, pls max 100 Words:	<p>The district of Gávea houses the Pontifical Catholic University – PUC, attracting about 25,000 people a day to its premises. In spite of not being a very populous neighbourhood, counting with only 16,000 inhabitants, the Gávea touches Rocinha, with more than 100,000 residents. Part of these people use Gávea as a commercial and services center, in addition to using public transportation in this neighbourhood. The construction of the stretch connecting the Poço de Igarapava to the Gávea Station, with 1,257 meters of extension, will allow its access to Line 4 – General Osório/Jardim Oceânico, currently in operation. The Gávea Station is partially excavated, and its conclusion is crucial.</p> <p>The station would add a demand of 20,000 passengers per day to Line 4, in addition to being a starting point for the expansion of the line under the Tijuca Massif. From the Gávea station two lines would depart: the connection between the Gávea station to the Carioca station in the Center of Rio de Janeiro and the connection between the Gávea station to Uruguaí station in Tijuca.</p>
Interested format(s) of cooperation:	<p>Format of Investment / Cooperation (Please ✓ as appropriate):</p> <p><input type="checkbox"/> Asset Acquisition</p> <p><input type="checkbox"/> JV / Partnership</p> <p><input type="checkbox"/> Majority Share Holdings</p> <p><input type="checkbox"/> Minority Share Holdings</p> <p><input type="checkbox"/> 100% Takeover</p> <p><input type="checkbox"/> PPP</p> <p><input type="checkbox"/> Licensing</p>
Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment N/A
Contact Person in charge for this project.	Name and Surname: Nelson de Paula Ferreira Junior
Organization Name who owns the project	Transport on Rails Company – RIOTRILHOS
Email address	ndepjunior@ig.com.br
Telephone	(21) 2333-9072
Website	http://www.rj.gov.br/web/setrans



Project name 3

Sector(s):

Implementing of the Estácio/Carioca/Praça XV Stretch

Project location(s):

Construction (CNAE 41 to 43) Logistics, Highways, Railways, Ports, Waterways, Airports, Urban Mobility, Transport, Warehousing, Mail Services and Others (CNAE 49 to 53)

Required Capital (USD):

City of Rio de Janeiro

Project description, pls max 100 Words:

US\$ 1.1 billion (estimated value resulting from feasibility study, and should be revised when the corresponding Basic Project is elaborated)

Considered a priority stretch for future subway expansions, its implementing, in addition to the completion of Line 2 (Pavuna/Praça XV), will facilitate access to the city's center. In order to replace this stretch, a provisional connection between Line 2 and Line 1 was implemented, using a service route (Line 2/Maintenance Center), allowing for the Central/Botafogo portion of the Line to also be used by Line 2, resulting in a configuration that delimits a greater time lag between trains, strongly impairing the demands of the Lines. The construction of this stretch, with 3,7 km of extension, shall increase in 3.5 times the current demand for Line 2 (25,5 km), reaching 700,000 passengers per day.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment N/A

Contact Person in charge for this project.

Name and Surname: Nelson de Paula Ferreira Junior

Organization Name who owns the project

Transport on Rails Company - RIOTRILHOS

Email address

ndepjunior@ig.com.br

Telephone

(21) 2333-9072

Website

<http://www.rj.gov.br/web/setrans>

Project name 4

Sector(s):

Lot 1 - Caxias Leste

Project location(s):

Basic Sanitation

Required Capital (USD):

Municipality of Duque de Caxias - Baixada Fluminense in the State of Rio de Janeiro.

R\$ 304,00 million ((Approximately US\$ 76, according to quotation on September 27, 2018)



Project description, pls max 100 Words:

This project includes the installation of 88.2 km of sewage collection system, 7.5 km of trunk collector and 14,554 household connections in the neighborhoods of Jardim Gramacho, Vila São Luiz, Parque Beira Mar and Parque Duque in the municipality of Duque de Caxias aiming improvements and complements of the Pavuna System to benefit a population around 70 thousand people and avoid the discharge of 168 liters per second of sanitary sewage in Guanabara Bay. These works aim to obtain the maximum of use for the already existing sewage treatment plant - ETE Pavuna.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2 years

Contact Person in charge for this project.

Name and Surname: Sérgio Tavares Romay

Organization Name who owns the project

SEA (Secretary of State for the Environment) / UEPSAM (Environmental Sanitation Program for Municípios in the Guanabara Bay Area)

Email address

sergio.romay@psam.eco.br

Telephone

(021) 3575-5684

Website

www.psam.eco.br

Project name 5

Sector(s):

Lot 2 - Caxias Oeste

Basic Sanitation

Project location(s):

Municipality of Duque de Caxias - Baixada Fluminense in the State of Rio de Janeiro.

Required Capital (USD):

R\$ 339 million (Approximately US\$ 85 million, according to quotation on September 27, 2018)

Project description, pls max 100 Words:

This project includes the installation of 86.3 km of sewage collection system, 6.1 km of trunk collector and 11,518 household connections in the neighborhoods of Doutor Laureano, Centenário, Periquitos, Bar dos Cavaleiros, Centro and Jardim 25 de Agosto in the municipality of Duque de Caxias aiming improvements and complements of the Pavuna System to benefit a population around 79 thousand people and avoid the discharge of 211 liters per second of sanitary sewage in Baía de Guanabara. These works aim to obtain the maximum of use for the already existing sewage treatment plant - ETE Pavuna.



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2 years

Contact Person in charge for
this project.

Name and Surname: Sérgio Tavares Romay

Organization Name who owns
the project

SEA (Secretary of State for the Environment) / UEPSAM (Environmental Sanitation Program for Municípios in the Guanabara Bay Area)

Email address

sergio.romay@psam.eco.br

Telephone

(021) 3575-5684

Website

www.psam.eco.br

Rio de Janeiro



*Country or Region	Brazil
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Department of International Relations
*Street and house number:	Pinheiro Machado Street, Rio de Janeiro, RJ.
*Postal code:	22231-901
*E-Mail:	maira.ssr@gmail.com / patricia.ssri@gmail.com
*Telephone	(21) 2334-3259
Website:	http://www.rj.gov.br/web/internacional
*Name of official contact person for Investors	Maira Segura - Chief-Advisor for Foreign Trade and Investments Patrícia de Oliveira Cabral - Advisor for Foreign Trade and Investments
*Name of contact person, who filled out this form:	Uina Spencer Piña
Position at the Organization:	International Relations Assistant
*E-Mail (contact person):	upina@casacivil.rj.gov.br
*Telephone (contact person):	(21) 2334-3260
Website	http://www.rj.gov.br/web/internacional
No. of citizens living in the Country / Region	16.7 million (State of Rio de Janeiro)
Nr of tourists per year (2017)	1.355.616 tourists (State of Rio de Janeiro)
* What defines the global image of your Country / Region	The state of Rio de Janeiro is a global city with a high correlation between business and quality of life. Known worldwide for its natural beauties, with more than 90 km of beaches and 30% of green areas, the state attracts millions of tourists around the globe. In addition to its tourism potential, the State also holds the second largest GDP in Brazil, is headquarters to renowned institutes and industrial parks, marking a competitive economy.
Please list the Top 5 attractions of your Country / Region	Corcovado; Pão de Açúcar; Itatiaia National Park; Imperial Museum in Petrópolis; and Copacabana Beach.
* Which are the main incentives for foreign investors in your Country / Region	The state of Rio de Janeiro is the second economy of the country and the third state that exports the most. Located in the center of the largest regional consumer market in South America, it has a railway network and a good structure of airports and ports. It is a regional center in human capital, with the largest concentration of universities, technological centers and research institutes in Brazil. In addition, it houses a variety of technology incubators, accelerators and university research centers. Finally, Rio de Janeiro has multiple platforms that allow high-speed data transmission from Brazil to Europe, North and Latin America and Africa.
* How long does it take to register a business in your Country / Region	45 days
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	Rio de Janeiro has 9 industrial districts implemented (Queimados, Santa Cruz, Palmares, Paciência, Caxias, Campo Grande, Três Rios, Macaé and Campos) and 3 industrial districts in implementation (São Gonçalo, Bom Jesus Island and São João da Barra). The size and price per sqm will vary depending on the investment.



How would you describe the quality of life in your Country / Region

Rio de Janeiro is the most urbanized state of the country, with a wide rail network, a varied commerce, and has a stable electricity supply. In addition, it is considered the Brazilian telecommunications capital, has a wide health network composed of 17 state hospitals, and is part of the southeast region that is the most devoid of the country, thus offering a good quality of life for its citizens.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

N/A

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Lot 3 - Irajá

Project location(s):

Basic Sanitation

Required Capital (USD):

North Zone of the Municipality of Rio de Janeiro

R\$ 231 million (Approximately US\$ 58 million, according to quotation on September 27, 2018)

Project description, pls max 100 Words:

This project includes the installation of 85.2 km of sewage collection system, 1.9 km of trunk collector and 11,826 household connections in the neighborhoods of Irajá, Vista Alegre, Brás de Pina, Colégio and Rocha Miranda in the municipality of Duque de Caxias aiming improvements and complements of the Pavuna System to benefit a population around 76 thousand people and avoid the discharge of 203 liters per second of sanitary sewage in Guanabara Bay. These works aim to obtain the maximum of use for the already existing sewage treatment plant - ETE Pavuna.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing



Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2 years

Contact Person in charge for this project.

Name and Surname: Sérgio Tavares Romay

Organization Name who owns the project

SEA (Secretary of State for the Environment) / UEPSAM (Environmental Sanitation Program for Municípios in the Guanabara Bay Area)

Email address

sergio.romay@psam.eco.br

Telephone

(021) 3575-5684

Website

www.psam.eco.br

State of Pernambuco Brazil



*Country or Region	State of Pernambuco (member of the Federative Republic of Brazil, located on the Northeastern region)
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Agência de Desenvolvimento Econômico de Pernambuco - AD Diper (Pernambuco's Economic Development Agency)
*Street and house number:	Avenida Conselheiro Rosa e Silva, 347 - Graças - Recife- PE
*Postal code:	CEP 52050-225
*E-Mail:	camila.lopes@addiper.pe.gov.br
*Telephone	+55 81 31817378
Website:	http://www.addiper.pe.gov.br/
*Name of official contact person for Investors	Camila Lopes (Intelligence Manager)
*Name of contact person, who fill out this form:	Rachel Pontes / Virgínia Dias / Iane Melo
Position at the Organization:	International Relations Executive Secretary (Rachel Pontes) / International Cooperation General Manager (Virgínia Dias) / International Liaison General Manager (Iane Melo)
*E-Mail (contact person):	rachel.pontes@assessoriaespecial.pe.gov.br and virginia.dias@assessoriaespecial.pe.gov.br iane.melo@assessoriaespecial.pe.gov.br
*Telephone (contact person):	+55 81 31847808 (Rachel) / +55 81 31847811 (Virgínia) / + 55 81 31847807 (Iane)
Website	http://www.casacivil.mg.gov.br/
No. of citizens living in the Country / Region Nr of tourists per year (2017)	<p>According to data from the last demographic census, carried out by the Brazilian Institute of Geography and Statistics (IBGE), in 2010 Pernambuco had a population of 8,796,448 inhabitants, and a demographic density of 89.62 hab/km². In 2018, the estimated population is 9,496,294 inhabitants, according to the same institute (available at https://cidades.ibge.gov.br/brasil/pe/panorama).</p> <p>According to Pernambuco Tourism Company (EMPETUR), from January to December 2017, the state of Pernambuco had a global flow of 5,687,233 tourists.</p>
* What defines the global image of your Country / Region	<p>The State of Pernambuco has a high regional leadership evidenced by a strategically differentiated environment for the economy and innovation, a professional public management, besides the tourism potential (beaches, historical centres, rural tourism) and of the remarkable cultural diversity. During the last decade, Pernambuco has rapidly diversified its economy, aiming at a better insertion in global value chains. Oil and gas, shipyards, renewable energies (PE has a potential of 1.000 GW in wind power and 3.000 GM in solar energy), the automotive industry, ITC services and the creative economy are nowadays the main economic forces. The state is an important logistics regional hub, due to its international airport and the SUAPE Industrial Complex and Port. Investments in public education (full time high schools and technical education) have played a major role in improving the quality of the workforce.</p>



Please list the Top 5 attractions of your Country / Region

The logistics potential stands out in the State of Pernambuco, due to its privileged location, which has one of the best road meshes in the Northeast that meets most of the northeastern market quickly and efficiently, and the international airport of Recife/Guararapes – Gilberto Freyre, which has direct flights to most Brazilian cities and to the main capitals of Latin America, with direct destinations to major cities in the United States, Europe and the the African continent. Pernambuco has also worked to increase the number of airports throughout the State, in order to improve the State logistics base. Favouring the strategic positioning of Pernambuco, there is also a strong port infrastructure. The port of Suape has special features that place it in a prominent position in the North and Northeast, without tidal or climatic restrictions and connected to more than 160 ports in the world by the main navigation sea routes. With direct lines to the countries of Europe, North and South America, it is responsible for distributing loads to all continents. An important representative of the economy of the State is the Porto Digital, a leading technology park and innovation environment in Brazil. Besides, recent investments in new activities installed in Pernambuco, such as automobile, oil and gas, shipbuilding and offshore, renewable energies, machine and equipment industry and eletronics industry, among other sectors, have further promoted the research and development environment in the area of information and Communication Technology (ICT), forming a innovative intelligence that adds value to the local production and the human capital of Pernambuco, and promoting the status of the creative economy. As mentioned before, Pernambuco has a strong potential to generate renewable energy and that sector is considered a development opportunity for the State. The diversification of the energy matrix of the State, expanding the use of clean energy and low environmental impact sources contributes to the reduction of global warming and to preserve the fauna and flora, even enabling the State to the receiving carbon credits. As an additional gain, the deployment of generating units using clean energy allows the distributed generation of energy, encouraging the internalization of the development in Pernambuco. The solar atlas drawn up by the State Government presents detailed information about the local renewable energy potential, and can be accessed in <http://www.atlaseolicosolar.pe.gov.br/> Finally, the tourist profile of the State must be highlighted, with several historical, natural and cultural attractions. The coast of the State of Pernambuco has about 187 kilometers long, between beaches, cliffs and urban areas.

* Which are the main incentives for foreign investors in your Country / Region

In addition to the state's natural vocations and infrastructure already installed, with the objective of fostering investments, the companies that settle in Pernambuco have access to tax incentives at federal, state and municipal levels. Among the main incentives available at the federal level, it is possible to have the Corporate Income Tax (IRPJ) percentage to be paid reduced, as well as to be benefited with a non-refundable taxes exemption, for manufacturing activities in the sectors of machinery, equipment, instruments and devices based on Digital technology, focused on the digital inclusion program. There is also the possibility of an additional freight for the Merchant Marine Renewal (AFRMM) exemption, as well as an exemption from the imported product tax (IPI) for specific sectors. At the state level, incentives are offered for strategic sectors such as shipbuilding, automotive, renewable energies, among others. In order to attract new investments, and retain in its territory those already existing, Pernambuco has one of the most robust incentives policies in the region, due to the breadth and staggering of percentages, which vary according to the geographic location chosen to install the facilities. There is also the possibility of reducing municipal taxes, such as municipal service taxes (ISS) and municipal property taxes (IPTU).



* How long does it take to register a business in your Country / Region

Currently, the analysis of the business' viability by the municipalities is made prior to the business registration process, and is held in up to 48 hours for more than 80% of the cases (municipal governance). If the feasibility is approved, the registration process in the Pernambuco commercial board (JUCEPE) can be started. Upon the conclusion of the registration process, federal taxes registration is automatic. Other State bodies whose licenses are required are digitally informed so licenses can be processed. At this stage, which comprises the federal and state Governances, if the business' activity is considered of low risk and low environmental impact, registration is completed in up to 3 (three) working days, a valid hypothesis for more than 80% of the cases.

From the above, we conclude that it takes, in general, from 05 (five) to 30 (thirty) days to register a business in the state of Pernambuco. It will largely depend on the activity and the required permits for its full legalization. In Recife, Pernambuco capital city, the registering period for new businesses is even shorter, taking up to a maximum of 05 (five) days in the vast majority of cases.

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

The State of Pernambuco has several regions that allow the installation of new ventures, with different incentives and diversified land values: in the most consolidated industrial areas (metropolitan Region of Recife-RMR and the industrial pole of Suape), the land will be more expensive and the tax incentives less significant, while in less densely occupied areas in the countryside (Agreste, Sertão, Zona da Mata - semiarid, backwoods, and some cities in the Atlantic Forest zone), the incentives will be greater and the land has much more attractive prices. Among the prominent areas we have the Suape Port Industrial complex, which comprises a conglomerate of 100 companies of national and international capital. The companies operate in ten business poles, which are: logistical, bulk liquids and Gases, ship building and Offshore, petrochemical, pre-form plastic, wind components, power generation, metal, food and beverages, and construction material. Spread throughout the territory, these poles turn Suape into the most complete industrial complex in the northeast of the country, receiving, distributing and exporting raw materials, basic inputs and final products ([Http://www.suape.pe.gov.br/pt/negocios/polos-negocios](http://www.suape.pe.gov.br/pt/negocios/polos-negocios)). The city of Goiana is part of the metropolitan area and is well known by the installation of the Fiat group factory and a pharmaceutical pole led by the state controlled company Hemobrás. The municipality of Escada also has relevant features, being located on the banks of the BR-101 federal road, in the Mata Sul - South Forest, 50 kilometers far from the airport, 30 kilometers from Suape and 30 kilometers from the BR-232 federal road. The greatest asset of Escada, besides its logistic position, is the strategic incentive of the development program of the State of Pernambuco (Prodepe), which grants 85% of discount in the main state level tax (ICMS) for ventures located in the Zona da Mata - Forest Zone, against 75% in RMR. In the region of the Sertão - Backwoods of the San Francisco River, there is an impressive development of export-focused fruit production. Petrolina leads the state production of crops such as grape, mango, guava and coconut, and there is available land for agriculture investments and partnerships.

State of Pernambuco Brazil



How would you describe the quality of life in your Country / Region

Pernambuco MHDl increased from 0,544 in 2000 to 0,673 in 2010 – a 23,71% growth rate. Education has improved sharply during the last decade, and the state went from 21st to 1st place in the national educational ranking in ten years, between 2007 and 2017. The Todos Por Pernambuco public performance management model, in place since 2007, has received international recognition. The state has a number of international cooperation agreements on climate change effects and natural resources protection. Although public security remains an issue, following a national trend. Nevertheless, the state has received several prizes for its security program, Pacto Pela Vida.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

Pernambuco International Airport is directly connected to 15 international destinations, being a regional hub. The state has one of the most famous Carnivals in Brazil, with Olinda, Recife and Bezerros being the main cities to enjoy the party. With 185km of beaches, including Porto de Galinhas and Fernando de Noronha, there are plenty resorts and charming hostels. The diversity of tourism attractions, distributed all over the territory, include sports and ecotourism (rappel, trekking, waterfalls, hang gliding, kite surf etc.), as well as culture and religion. During Easter, the traditional Passion of Christ is played at the city of Nova Jerusalém, attracting thousands of viewers every year. The rich local gastronomy is another attraction. The Pernambuco hosts a number of festivals all over the year, including music (MIMO, Abril Pro Rock, Virtuosis, Gravatá Jazz Festival), literature (Fliporto) and gastronomy (Festival Comida de Boteco, Restaurant Week, De Bar em Bar). Considered to be the largest handicraft fair in Latin America, the FENEART takes place every July at the Pernambuco Conventions Centre.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☐ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Container Terminal at Porto of Suape

Ports

Ipojuca/Pernambuco

US\$ 250 m



Project description, pls max 100 Words:

Suape is a public port that handled more than 23 million tons in 2017. Today, Suape has a container terminal that moved 460 thousand TEUs in 2017.

Greenfield project, in which the private partner will be responsible for building 770-meter docks, terminal and dredging. The terminal will have the capacity to handle 840,000 containers.

The contract term is 25 years old, extendable up to 70 years, with the possibility of expansion of the docks and the retro-area.

The proceeding is in a public hearing conducted by the National Agency of Waterway Transportation (ANTAQ). The winner of the auction will be the one that offers the highest grant value.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 25 years

Contact Person in charge for this project.

Name and Surname: Mário Povia (Diretor-Presidente)

Organization Name who owns the project

Agência Nacional de Transportes Aquaviários - ANTAQ

Website

<http://web.antaq.gov.br/Sistemas/LeilaoInternetV2/PaginaPrincipal.aspx>

Project name 2

Vehicles Terminal at Port of Suape

Sector(s):

Ports

Project location(s):

Ipojuca/Pernambuco

Required Capital (USD):

US\$ 2 m

Project description, pls max 100 Words:

Brownfield project for the concession of an operating yard, with 80 thousand vehicles handled in 2017. Suape is a public port that handled more than 23 million tons in 2017.

The terminal will have the capacity to handle 146,000 vehicles.

The term of the contract will be 15 years, extendable up to 70 years.

The proceeding is in a public hearing conducted by National Agency of Waterway Transportation (ANTAQ). The winner of the auction will be chosen at the lowest price charged to the user.

State of Pernambuco Brazil



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 15 years

Contact Person in charge for
this project.

Name and Surname: Mário Povia (Diretor-Presidente)

Organization Name who owns
the project

Agência Nacional de Transportes Aquaviários - ANTAQ

Email address

mario.povia@antaq.gov.br

Telephone

+ 55 61 20296638

Website

<http://web.antaq.gov.br/Sistemas/LeilaoInternetV2/PaginaPrincipal.aspx>

Project name 3

Ring road of Abreu e Lima and Igarassu

Sector(s):

Roads

Project location(s):

Abreu e Lima and Igarassu/Pernambuco

Required Capital (USD):

US\$ 50 m

Project description, pls max 100
Words:

Concession of greenfield highway, with 14 km of extension, in the BR-101, between Igarassu and Paulista.

Studies in progress, with public hearing expected in 2019.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 35 years

Contact Person in charge for
this project.

Name and Surname: Antônio Cavalcanti Júnior

Organization Name who owns
the project

Secretaria de Transportes do Governo de Pernambuco



Email address

antoniojr.cavalcanti@setra.pe.gov.br

Telephone

+ 55 81 31842615 / + 55 81 31842616

Website

Project name 4

Sustainable Solutions Park

Sector(s):

Renewable Energies / Innovation / Sustainability

Project location(s):

Fernando de Noronha / Pernambuco

Required Capital (USD):

US\$ 100 m

Project description, pls max 100 Words:

The Sustainable Solutions Park aims at fostering an inclusive, collaborative and sustainable low carbon economy, while generating new business models and creating opportunities to the local community. The Park will perform multidisciplinary applied research on climate change, oceans, atmosphere, renewable energies, and water and food security. Research conducted at the Sustainable Solutions Park will take advantage of the particular characteristics of Fernando de Noronha, with its natural and built environment, and use it as a prototype to test innovative and sustainable solutions (technologies, methodologies and practices) targeted at the improvement of natural resources management and a zero carbon footprint.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 4 years

Contact Person in charge for this project.

Name and Surname: Carlos Cavalcanti

Organization Name who owns the project

Secretaria de Meio Ambiente e Sustentabilidade de Pernambuco

Email address

carlos.cavalcanti@semas.pe.gov.br

Telephone

+ 55 81 3184.7935

Website

<http://www.semas.pe.gov.br/web/semas>

Czech Republik



*Country or Region	Czech Republic
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	The Investment and Business Development Agency CzechInvest
*Street and house number:	Štěpánská 15, Prague
*Postal code:	120 00
*E-Mail:	info@czechinvest.org
*Telephone	+420 296 342 579
Website:	www.czechinvest.org
*Name of official contact person for Investors	Barbora Racan-Jezkova CzechInvest - Tschechisches Haus Martin-Luther-Platz 28 D-40212 Düsseldorf Deutschland
*Name of contact person, who filled out this form:	Barbora Racan-Jezkova
Position at the Organization:	Director D-A-CH Region Operations
*E-Mail (contact person):	germany@czechinvest.org
*Telephone (contact person):	+49 211 250 56 190
Website	http://www.casacivil.mg.gov.br/
No. of citizens living in the Country / Region Nr of tourists per year (2017)	In the Q1 of 2018 there were 10,610,055 people living in the Czech Republic. In the year 2017 there were 10,160,468 tourists (Non-residents).
* What defines the global image of your Country / Region	The Czech Republic covers an area of 78,870 km ² and it counts 10.6 million of inhabitants. It is a developed and export-oriented economy with a long industrial tradition. Thanks to its location in the very heart of Europe, it has easy access to the EU market. The Czech Republic is a welfare state and it has long-term stable macroeconomic policy and currency and it has the lowest unemployment rate of all EU countries.
Please list the Top 5 attractions of your Country / Region	The Czech Republic has a really positive attitude toward Foreign Direct Investment. The country boasts high educational level & skilled workforce and at the same time, favorable labor costs. High potential for R&D project is defined by proven research and development capabilities. The Czech Republic has reliable infrastructure especially rail network, motorways and expressways. It has an attractive lifestyle and high quality of life.
* Which are the main incentives for foreign investors in your Country / Region	Corporate income tax relief, job creation grants, training and retraining grants, grants on capital investments (national and EU structural funds), R&D grants (national and EU structural funds), special tax allowance for R&D



* How long does it take to register a business in your Country / Region

There are four different legal forms of companies in the Czech Republic. The most common are limited liability companies and joint-stock companies (a.s.). The minimum days see following text: Limited liability company - 12 days, Join-stock company 12 days.

Limited liability company - sole founder; one trade licence
 Notarization of Founder's Deed 2 Days
 Deposit of Registered Capital 2 Days
 Registration in the Commercial Register 1 Day
 Trade License 5 Days
 Tax Registration 1 Day ****
 Social Security and Health Insurance Registration 1 Day
 Total 12 Days ****

Source: Weinhold Legal, v.o.s. law office, 2018

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

CzechInvest administers a database of business properties that is one of the most extensive of its kind in the Czech Republic. Real estate in this database meets the most demanding requirements of CzechInvest's clients. This database is used primarily for the purposes of firms in the areas of manufacturing industry, strategic services and technology centres who are seeking suitable real estate for their business. CzechInvest provide required information about real estates individually.

How would you describe the quality of life in your Country / Region

The Czech Republic is 12th most popular destination among people working abroad and it is 1st in Working Abroad Index for expats. It is 3rd best country for raising family in the world. The country occupies 22nd place in Quality of Life Index and 21st in Index of Happiness. The country has a high standard of healthcare in comparison with other European countries.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

There are many programs on various level realized by ministries (Ministry of Culture, Ministry for Regional Development and others), cities and regions. The Ministry of Education, Youth and Sports of the Czech Republic manages a lot of the programs aimed at children and young adults for example. Regional development plans of most cities often include some form of training ground for public use. There are many public events organized by official authorities for charity purposes like marathons.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☐ Africa
- ☐ others,pls. Write the country names:



** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Eaton European Innovation Center

power management

Roztoky, Prague

The newly established Innovation Center in Roztoky, Prague, is Eaton's fifth global (first in Europe) Innovation Center with "Power of One" capabilities for Energy Efficient Power Systems including Electrification of Transportation, Vehicle, and Aircraft applications.

The Innovation Center serves regional global customers such as Skoda Auto, VW Group, E.ON, HP and Czech Railways to develop next generation power management solutions that make electrical, hydraulic and mechanical power operate more efficiently.

300 highly skilled jobs planned to be created.

Eaton European Innovation Center cooperates with University of Technology in Brno, Czech Technical University in Prague, several secondary schools.

Project name 2

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

GE Aviation Czech

aerospace

Prague and Central Bohemia

GE Aviation has been successfully developing and manufacturing aircraft turboprop engines in the Czech Republic since June 2007 after acquiring and integrating certain assets of Czech aircraft engine manufacturer Walter into GE Aviation Business and General Aviation Turboprops.

A new family of H-series engines has been introduced to the market with significant improvements in performance, fuel consumption and weight.

The H80 is the first GE engine designed, built and certified outside the United States.

The company's engineering team has already more than doubled its size and is still expected to grow as new development projects are coming down the pike.

The Czech operation has become a turboprop center of excellence for GE Aviation.



Project name 3

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Bosch

automotive

Jihlava, České Budějovice, Brno, Krnov, Albrechtice

Bosch established first branch in the Czech Republic in 1920.
After 44-year pause it came back right after 1989 revolution, since 1991 it is active.

There are six independent subsidiaries in the Czech Republic.
These six entities employ 7650 people.

Products range from automotive technology to power tools, home appliances, thermotechnology or industrial technology.

Bosch expands the R&D activity in South Bohemia.

Latvia



*Country or Region	Latvia
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Investment and Development Agency of Latvia (LIAA)
*Street and house number:	2 Perses Street, Riga
*Postal code:	LV-1442
*E-Mail:	liaa@liaa.gov.lv
*Telephone	+371 67039400
Website:	www.liaa.gov.lv/en
*Name of official contact person for Investors	Valters Jēkabsons
*Name of contact person, who fill out this form:	Emīls Vjaters
Position at the Organization:	Senior Foreign Direct Investment Advisor, Ministry of Economics
*E-Mail (contact person):	Emils.Vjaters@em.gov.lv
*Telephone (contact person):	+371 67013065
Website	www.em.gov.lv/en
No. of citizens living in the Country / Region	1 934 379 citizens
Nr of tourists per year (2017)	1 949 500 tourists
* What defines the global image of your Country / Region	Magnetic Latvia. Latvia is a magical place, it's magnetic - it attracts. Latvia is beautiful and welcoming, it's dynamic and open to business.
Please list the Top 5 attractions of your Country / Region	<p>Riga - stroll through breathtaking Art Nouveau architecture during the day and SUP or kayak through Riga canal during the night;</p> <p>Beaches - take a walk along the 500km long white-sand beach and look for the Latvian jewel - amber;</p> <p>Rundale Palace - nicknamed the Baltic Versailles;</p> <p>Kuldīga - a mixture of Baroque splendor and soulful timber houses, Europe's widest waterfall and enchanting restaurants;</p> <p>Gauja National Park - wander miles of stunning hiking trails, explore fascinating medieval castles or thrill to bungee jumping, bobsledding and other adventurous activities.</p>
* Which are the main incentives for foreign investors in your Country / Region	<p>The main incentives include:</p> <ul style="list-style-type: none"> • SEZ benefits, including rebate on real estate tax and corporate income tax, as well as withholding tax for dividends; • 0% CIT rate for profit reinvested in the company; • Support for startups, including startup law, acceleration funds, business incubators, startup visas; • R&D support, including support for the introduction of new products into production and Horizon 2020; • Labor related incentives, including training for investor's employees.
* How long does it take to register a business in your Country / Region	It takes only 1 day to establish a company in Latvia.



Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

There are 3 SEZ and 2 free-ports in Latvia that offer, among other incentives, up to 100% rebate on real estate tax and 80% rebate on corporate income tax. The total area of SEZ and free-ports in Latvia is 28 480 ha.

In Q2 2018, the speculative office stock vacancy rate in Riga was 7.6%, retail stock vacancy rate – 2.9% and industrial stock rate – 2.3%. As to rents, class A office rent in Riga stands at 13-16 EUR/sqm/month, prime shopping center rent – 35-55 EUR/sqm/month and prime industrial rent – 3.5-4.7 EUR/sqm/month.

How would you describe the quality of life in your Country / Region

Latvia offers its residents high quality of life. It has:

- Very good air quality thanks to being one of the greenest countries in the world. 52% of the land is covered by forests;
- High quality education with 89% of adults having completed upper secondary education;
- Good work-life balance with a wide range of leisure activities available;
- Ranked 20th by World Economic Forum in terms of gender equality;
- Rising income and availability of jobs, as well as improving health care sector.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

In recent years the authorities have:

- restored and reconstructed the Latvian National Museum of Art;
- developed children playgrounds in Latvia's towns and cities;
- improved the many beaches along the 500 km long shoreline and started working on a bicycle route along the whole coast of Baltic Sea;
- rebuilt hiking tracks, like the Great Ķemeri Bog Boardwalk;
- offered free events for the public, like street food markets, craft markets, outdoor concerts, outdoor movies and more.

Noteworthy, in 2018 Latvia celebrates a hundred years since it became an independent state. For this, various celebratory events and festivities are taking place from 2017 to 2021.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
☒ Europe
☐ Asia
☒ America
☐ Africa
☐ others.pls. Write the country names:

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Industrial Park Liepaja

Industrial park

Liepaja, Latvia

Starting from 1 mln USD

Project description, pls max 100 Words:

The Ministry of Economics of Latvia is in the process of developing an industrial park in the city Liepaja. Located in the territory of a former steel factory, all the necessary infrastructure is already available, including 100MW electrical capacity, large gas and water connections. The park territory is 120 hectares and it is located near the port of Liepaja - one of three ice-free ports in Latvia. Thanks to its proximity to a port, the Liepaja Industrial Park will be highly suitable for manufactures, like manufacturers of bulky goods.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 7 years

Contact Person in charge for this project.

Name and Surname: Ralfs Dakers

Organization Name who owns the project

Ministry of Economics

Email address

Ralfs.Dakers@em.gov.lv

Telephone

+371 29487777

Website

www.em.gov.lv/en

Project name 2

Sector(s):

Wheel manufacturing transfer

Project location(s):

Manufacturing/High-Tech/Metalworking

Required Capital (USD):

Riga, Latvia

24 mln USD

Project description, pls max 100 Words:

The project encompasses complete technology and production transfer from Russia to the Latvian Republic, which will ultimately lead to greater comfort for European customers, higher efficiency (logistics, etc.), cost reduction, resulting in increased sales. The investment project of SMW Wheels includes purchase and commissioning of high-tech equipment for production of ultra-light and environmentally friendly forged magnesium and aluminum automotive and motorcycle semi-finished and finished wheels. Introduction of new high technology equipment for manufacture of magnesium automotive and motorcycle wheels will enable to achieve greater productivity, lower specific energy consumption, high quality end-product, minimized defects and safe working conditions.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing



Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment--
Contact Person in charge for this project.	Name and Surname: Eleonora Pole
Organization Name who owns the project	SMW Wheels
Email address	ep@smw.com
Telephone	+371 66221111
Website	www.smw.com
Project name 3	Data Center development
Sector(s):	IT
Project location(s):	Cities of Ventspils and Liepaja
Required Capital (USD):	60 - 120 mln USD
Project description, pls max 100 Words:	The Ministry of Economics is working on a plan to develop a Data Center in the cities Ventspils and Liepaja. Both cities have very friendly business environments and offer significant electricity cost advantage in comparison to neighboring countries. Additionally, SEZ benefits can be applied to the project (e.g. 4% dividend tax rate & exemption from customs tax) and other state offered incentives are available (1.2 MEUR initial setup support, 0% tax rate, etc.). Ventspils main advantage is a cable with direct connection to Stockholm SK1 landing station, whereas Liepaja has an existing 100MW electricity capacity available.
Interested format(s) of cooperation:	Format of Investment / Cooperation (Please ✓ as appropriate): <input type="checkbox"/> Asset Acquisition <input checked="" type="checkbox"/> JV / Partnership <input type="checkbox"/> Majority Share Holdings <input type="checkbox"/> Minority Share Holdings <input type="checkbox"/> 100% Takeover <input type="checkbox"/> PPP <input type="checkbox"/> Licensing
Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment5 years
Contact Person in charge for this project.	Name and Surname: Mārtiņš Kokalis
Organization Name who owns the project	Ministry of Economics
Email address	martins.kokalis@em.gov.lv
Telephone	+371 67013217
Website	www.em.gov.lv/en

**Project name 4**

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Interested format(s)
of cooperation:

Expected Period of Investment

Contact Person in charge for
this project.Organization Name who owns
the project

Email address

Telephone

Website

Baltic Clean Fuels Project

Energetics

Ventspils, Latvia

1 bln USD

Construction of a heavy hydrocarbons-to-diesel processing complex. The facility solves a problem of a lack of production capacity in European Union, at a time when demand for diesel is forecast to increase dramatically over the next two decades, by creating a product that complies with all fundamental environmental regulations. The project is set to create thousands of jobs and is expected to contribute nearly 5% of Latvian GDP on completion. Government and European Commission has approved 102 mln EUR tax exemption for the first 420 mln EUR invested.

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
☐ JV / Partnership
☒ Majority Share Holdings
☒ Minority Share Holdings
☐ 100% Takeover
☐ PPP
☐ Licensing

Please write it down how many Years is the Expected Period of Investment

Name and Surname: Mikhail Kezik

Baltic New Technologies

info@bntech.lv

+371 67035222

www.bntech.lv

Project name 5

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Vidzeme Industrial Park

Industrial Park

Valmiera, Latvia

Up to 210 mln USD

Vidzemes Industrial Park is looking for investors, mainly from the manufacturing and transport and logistics sectors. The park is 118 ha large, with 60 ha allocated for development and it is equipped with top-notch infrastructure including an electricity grid (110 kV & 330 kV), road network, gas system (4 bars), full lighting network, railroad connection, water and sewage systems. Investors may be eligible for real estate tax discounts of 25% - 90%. Valmiera is the 3rd biggest industrial city in Latvia.



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of
Investment 7 years

Contact Person in charge for
this project.

Name and Surname: Elina Leimane

Organization Name who owns
the project

Valmiera Development Agency

Email address

elina.leimane@valmiera.lv

Telephone

+371 20216997

Website

www.developvalmiera.lv

Lithuania- Klaipėda



*Country or Region	Klaipėda region, Lithuania
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Klaipėda economic development agency "Klaipėda ID" (www.klaipedaid.lt)
*Street and house number:	Bangu 5A, Klaipėda
*Postal code:	LT-91250
*E-Mail:	info@klaipedaid.lt
*Telephone	+370 641 65802
Website:	www.klaipedaid.lt
*Name of official contact person for Investors	Simas Simanauskas
*Name of contact person, who filled out this form:	Julija Taskunaite
Position at the Organization:	
*E-Mail (contact person):	simas@klaipedaid.lt
*Telephone (contact person):	+370 641 65802
Website	
No. of citizens living in the Country / Region Nr of tourists per year (2017)	Klaipėda region population - 317 000, Lithuania population - 2 800 000.
* What defines the global image of your Country / Region	Klaipėda is 5th biggest city in the Baltics, 3rd in Lithuania - it's home to the EU's most northerly ice-free port, providing unparalleled links between Scandinavia, the CEE and China. Klaipėda has strong traditions and talent in the Maritime sector, a fast and reliable, competitive cost to quality ratio business infrastructure. Nestled on the Baltic Coast, and surrounded by gorgeous nature, Klaipėda is a gift for nature lovers and sports enthusiasts.
Please list the Top 5 attractions of your Country / Region	Top attractions (investment and tourism based) in Klaipėda region: <ul style="list-style-type: none"> - Klaipėda Port; - Klaipėda free economic zone; - Sea related activities: beaches; surfing, kite surfing, wake boarding, diving; - Klaipėda city old town - German architecture; - Curonian spit; - Cycling routes.
* Which are the main incentives for foreign investors in your Country / Region	<p>Klaipėda FEZ: Real estate tax - 0% (up to 2045) Corporation tax - 0% (10 years) and 7.5% (6 years) Tax on dividends 0%</p> <p>All incentives can be found in www.klaipedaid.lt and www.investlithuania.com</p> <p>R&D: Up to 25% off investment to R&D infrastructure Up to 50% off R&D activities Up to 50% off employee training</p>



* How long does it take to register a business in your Country / Region

With electronic signature it takes only one day to register a company in Klaipėda, Lithuania. Without signature it will take up to three days.

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

Klaipėda Free Economic Zone (FEZ) is the first and most successful FEZ in the Baltic States. It is the largest tax free zone in Lithuania, consisting of 412 ha of land for manufacturing plants, logistic and business park development. Klaipėda FEZ is recognised for world's fastest on-site operation launch for our clients by Financial Times, 2017. Klaipėda FEZ-based companies generate 2.5-5% of National GDP annually. Its business community includes more than 100 enterprises employing over 5,400 employees. They have a strong track record of providing extra care and service to the multinational clients such as Yazaki, Indorama Ventures, Baker Hughes, a GE Company, Albright International and others. Members of Klaipėda FEZ enjoy the benefit of tax free business environment with preferential economic and legal status, easy access to their customers in EU, Scandinavia, Eurasian Customs market through rail, road and sea network, and number of aftercare services – mediation with government institutions, development, HR, legal, financial advice, infrastructure, community and leisure services for their employees.

How would you describe the quality of life in your Country / Region

Klaipėda 1 city for quality of life in Lithuania (Lithuanian Municipality index 2017) – Klaipėda is a city where people can live and connect easily with best public transport infrastructure in Lithuania, a place where everyone can enjoy a work-life balance by the sea.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

In the last year Klaipėda authorities have invested in the infrastructure of Klaipėda beaches; new city swimming pool and new concert and events hall; cycling routes; Klaipėda sea museum and much more. Two new projects have started already – a renovation of Klaipėda's Music theater and main city square.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☐ Africa
- ☐ others.pls. Write the country names:

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Industrial Park Liepaja

Sector(s):

Industrial park

Project location(s):

Liepaja, Latvia

Required Capital (USD):

Starting from 1 mln USD



Project description, pls max 100 Words:

Acquisition of the newly developed, BREEAM certified, 36,000 sq. m (387,500 sq. ft.) warehouse, with the 10+5 years (NNN) master lease, by the blue chip tenant – SBA Group, for its central logistics operations of the furniture business unit and further expansion. Institutional grade property at the exceptional location, on the main transport corridor (highway) and next to the region-leading ice-free seaport.

Possibility for further expansion of additional 124,000 sq. m. (1,335,000 sq. ft.) of logistics and industrial facilities on the total land-plot of 50 ha (123.5 acres) in the governmentally approved cluster area with 10+ members including industry leaders, local municipalities and educational institutions.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment Long term

Contact Person in charge for this project.

Name and Surname: Ricardas Babic

Organization Name who owns the project

SBA Group

Email address

ricardas.babic@sbafurniture.lt

Telephone

+370 686 40817

Website

<http://www.sba.lt/en/>

Project name 2

Industrial and Business Park

Sector(s):

Real estate, logistics, industrial parks, R&D centre

Project location(s):

Klaipėda, Lithuania

Required Capital (USD):

100,000 and way up

Project description, pls max 100 Words:

Industrial and Business Park next to Klaipėda city with a private airport in the same territory.

170 ha (420 acre) territory with all the required infrastructure:

- * Gas pipeline – 20,000,000 cu. m. annually (125,800,000 barrels of oil annually) – since Spring 2019
- * Water supply and sewage – 90 cu. m. hourly (23,800 gallons hourly) – since Autumn 2019
- * Electricity 40 MW – since Spring 2020

Planned objects: Innovation centers, IT laboratories, logistics warehouses, factories, administrative buildings, shopping mall, hotel, restaurants, banks, car repair service, petrol station and others.



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☒ JV / Partnership
- ☒ Majority Share Holdings
- ☒ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5+ years

Contact Person in charge for
this project.

Name and Surname: Marius Adomaitis

Organization Name who owns
the project

UAB Klaipėdos aerouostas

Email address

marius.adomaitis@vmge.eu

Telephone

+370 612 22859

Website

<https://www.mediena.lt/en/>

Project name 3

Klaipėda Innovation Hub

Sector(s):

Innovation centers, IT and business hub

Project location(s):

Klaipėda, Lithuania

Required Capital (USD):

6,000,000

Project description, pls max 100
Words:

5,000 sq. m. (54,000 sq. ft.) size A class business center focused to attract innovative companies and startups. Flexible planning opportunities, possible to adjust to various tenants' needs.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5 years

Contact Person in charge for
this project.

Name and Surname: Šarūnas Butkus

Organization Name who owns
the project

UAB Viremidos investicijos

Email address

sarunas.butkus@baltictechpark.com

Telephone

+370 611 15752

Website

www.baltictechpark.com

Lithuania-Moletai



*Country or Region	Molėtai distric municipality, Lithuania
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Strategic planning and investments division
*Street and house number:	Vilniaus g. 44, Moletai, Lithuania
*Postal code:	LT-33140
*E-Mail:	savivaldybe@moletai.lt
*Telephone	+370 383 54 761
Website:	www.moletai.lt
*Name of official contact person for Investors	Vakaris Atkočiūnas
*Name of contact person, who fillet out this form:	Vakaris Atkočiūnas
Position at the Organization:	Head of Strategic planning and investments division
*E-Mail (contact person):	vakaris.atkociuna@gmail.com
*Telephone (contact person):	+37065240673
Website	
No. of citizens living in the Country / Region Nr of tourists per year (2017)	18400/40000
* What defines the global image of your Country / Region	Moletai is an attraction center for active tourism and star observation
Please list the Top 5 attractions of your Country / Region	Fishing and water tourism, Museum of etnocosmology, Dubingiai castle, Videniškiai monastery,
* Which are the main incentives for foreign investors in your Country / Region	Tourism business, ecology oriented industries
* How long does it take to register a business in your Country / Region	3 days
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	We have various vacant lots available. The municipality can arrange access to communications and other services. We have lots available for tourism business, hotel business and industrial developments.
How would you describe the quality of life in your Country / Region	Medium to high quality of life. We have low pollution levels, no congestions, well developed access roads, many recreation and leisure opportunities. We are located close to the capital city Vilnius.
What have your authorities done to improve recreation and leisure time opportunities in your Country / Region	At the moment authorities are implementing more than 40 projects oriented at improving living standarts within Moletai district. Projects include hard investments in infrastructure, such as complete road and building renovation for recreation, as well as soft projects oriented at promoting healthy lifestyle, active tourism and leisure.



From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
☒ Europe
☒ Asia
☐ America
☐ Africa
☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Elevated human-powered monorail

Tourism

Moletai, Lithuania

25000000

Moletai district is famous for its lakes and mature forests. The elevated human-powered monorail would be a new way to experience the beauty of Moletai lakes and forests. The monorail will take tourists from a tourist attraction center to the observation tower and water tourism center. During the monorail journey, tourist will ride along the tree-tops and over a small lake.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
☒ JV / Partnership
☐ Majority Share Holdings
☒ Minority Share Holdings
☐ 100% Takeover
☒ PPP
☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2.....

Contact Person in charge for this project.

Name and Surname: Vakaris Atkočiūnas

Organization Name who owns the project

Moletai district municipality

Email address

vakaris.atkociunas@gmail.com

Telephone

+37065240673

Website



Project name 2

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Winter tourism resort

Tourism

Moletai

50000000

Moletai district is known for its untouched nature and recreation opportunities. However winter tourism opportunities are not well developed. Therefore developing a winter tourism resort is a great possibility to exploit this niche. Winter tourism resort will include indoor ski-arena, cross-country ski center, a SPA. A close location (65km) to the capital city Vilnius will provide a constant stream of tourists.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☒ JV / Partnership
- ☒ Majority Share Holdings
- ☒ Minority Share Holdings
- ☒ 100% Takeover
- ☒ PPP
- ☒ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2.....

Contact Person in charge for
this project.

Name and Surname: Vakaris Atkočiūnas

Organization Name who owns
the project

Moletai district municipality

Email address

vakaris.atkociunas@gmail.com

Telephone

+37065240673

Website

Madagascar



*Country or Region	MADAGASCAR
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Economic Development Board of Madagascar
*Street and house number:	EDBM Building, General Gabriel Ramanantsoa Avenue, Antananarenina, Antananarivo 101
*Postal code:	
*E-Mail:	edbm@edbm.mg
*Telephone	+261 20 22 670 40
Website:	www.edbm.mg
*Name of official contact person for Investors	Andry Tiana RAVALOMANDA
*Name of contact person, who fill out this form:	Direction of Investor Services' team
Position at the Organization:	CEO
*E-Mail (contact person):	edbm@edbm.mg; dsi@edbm.mg
*Telephone (contact person):	+261 20 22 670 40
Website	www.edbm.mg
No. of citizens living in the Country / Region	25 millions
Nr of tourists per year (2017)	255 460
* What defines the global image of your Country / Region	Treasure island and a strategic hub for business
Please list the Top 5 attractions of your Country / Region	Agribusiness, Tourism, Light Industry, Energy, IT
* Which are the main incentives for foreign investors in your Country / Region	<p>A generous tax regime for export-oriented processing companies, with 100% exemption from customs duties, VAT and corporate taxes.</p> <p>In 2008, the Free Zones and Companies law was promulgated in order to give tax incentives for companies exporting at least 95% of their productions.</p> <ul style="list-style-type: none"> - 5 years' exemption for industrial firms engaged in processing and intensive production, then 10% - 2 year's exemption for service sector companies, then 10% - 15 year's exemption for all other types of free zone company, then 10%
* How long does it take to register a business in your Country / Region	4 days
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	<p>There are around 5 Industry Zones in the capital (Antananarivo), however, there are some warehouses available around the capital. Warehouse in Industrial Zone – outskirts of Antananarivo : around 2.4 USD/sqm/month, tax exclusive</p> <p>Commercial building – outskirts of Antananarivo : around 14 USD/sqm/month, tax exclusive</p>



How would you describe the quality of life in your Country / Region

We are building a business environment that favours the development of the private sector, which is the backbone of economic development. We are creating a strong legal system that stands for fair and free justice. We are creating land tenure systems that favour agricultural development. Building a fiscal framework is no less important. Our work is not complete but we work daily towards the rule of law, a strong justice system and security across the country. We are also taking steps so that infrastructure, energy and human resources can stimulate growth. Finally, we have a large and educated youth population.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

The Government of Madagascar with Ravinala Airports have been working together to extend and modernize the Ivato International Airport in Antananarivo and renovate the Fascene Airport in Nosy Be, Madagascar.

The public-private partnership concession comprises a new 17,500m² international terminal at Ivato International Airport. The airport will be capable of supporting 1.5 million travellers per year. With these renovation and extension, practical and passengers comfort are taken into account adding the Passenger Boarding Bridge. Hopefully more people will use the airport and also movement of aircrafts will increase.

According to Mott MacDonald project director Adria Canals-Macia : "This concession is a major opportunity for the Malagasy government to foster economic growth in the country, particularly by supporting a growing tourism industry."

Construction works at Ivato Airport and Fascene Airport are planned to be finished in early 2020.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others.pls. Write the country names:

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

IFATY MANGILY TOLIARA PROJECT

Tourism

TULEAR, MADAGASCAR

460, 000

The project consists of acquiring and operating the hotel complex and restaurant in the South part of Madagascar. The hotel complex is located at Ifaty Mangily,Toliara, a city bathed by the sun all year long, well-known for white sand beach, authentic fishing villages and amazing lagoons.



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☒ Majority Share Holdings
- ☒ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5-6 years

Contact Person in charge for
this project.

Name and Surname: RAKOTOBÉ Henintsoa

Email address

rakotobehenintsoa@yahoo.fr

Telephone

+261 33 31 799 09

Project name 2

ITAMPOLO Project NB

Sector(s):

Tourism

Project location(s):

Nosy Be

Required Capital (USD):

16 millions

Project description, pls max 100
Words:

The project is grounded in 120 hectares located on the east coast of Nosy-Be. The site is wooded, hilly and has 500 meters of beach and located only 10 minutes from the airport. The project consists of hotel residence with 80 luxury villas, 100-rooms hotel, 18-hole golf course, nature spa, leisure and nautical activities, and takes into account the spirit of sustainable tourism development. It would be one of the most beautiful projects in the Indian Ocean. The land, expertise, implementation, monitoring and realization of all the part villas, golf, annexes, will be brought by the project owner. They are looking for an international hotel group for the part hotel and especially for the management and the exploitation sides.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Contact Person in charge for
this project.

Name and Surname: SALLES jean-louis

Organization Name who owns
the project

Vanila Hôtel

Email address

Jl.salles@vanila-hotel.com

Telephone

00 261 32 02 203 60

Website

<http://vanila-hotel.com/>



Project name 3

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Promoting village tourism

Tourism

Ambotavo, Mandrosoa rural commune - 50 km from Antananarivo

550 000

The objective of the village tourism project is to empower rural communities through environment conservation, job creation, workers' skills improvement and the source of income increment. The local resources are valued. The business is owned, managed by local people and used to accommodate tourists. A village pilot will be established as a model then will be spread in Madagascar.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☒ Majority Share Holdings
- ☒ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Contact Person in charge for this project.

Organization Name who owns the project

Email address

Telephone

Name and Surname: RALAMBO Marie Chantal

mariralambo@yahoo.fr

+261 34 11 550 55

Poland City of Lublin



*Country or Region	The City of Lublin
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Strategy and Investor Relations Department, Lublin City Office
*Street and house number:	Plac Litewski 1
*Postal code:	20-258 Lublin
*E-Mail:	inwestorzy@lublin.eu
*Telephone	+48 81 466 25 00
Website:	www.invest-in.lublin.com
*Name of official contact person for Investors	Mariusz Sagan
*Name of contact person, who fill out this form:	Krzysztof Raganowicz
Position at the Organization:	Marketing Manager
*E-Mail (contact person):	krzysztof.raganowicz@invest-in-lublin.com
*Telephone (contact person):	+48 81 466 25 08
Website:	www.invest-in-lublin.com/meet-our-team
No. of citizens living in the Country / Region Nr of tourists per year (2017)	citizens: 339,900 (Metro 609,365) tourists in Lublin Region: 3.7 mln (data of Marshall's Office of Lubelskie Voivodeship)
* What defines the global image of your Country / Region	Lublin is the largest and most important industrial, commercial and educational centre in eastern Poland with rich history and cultural heritage.
Please list the Top 5 attractions of your Country / Region	Holy Trinity Chapel, The Old Town, State Museum of Majdanek - The Nazi German Concentration and Extermination Camp, former Yeshiva Chachmei Lublin, The Open Air Village Museum
* Which are the main incentives for foreign investors in your Country / Region	There is a Subzone of the Special Economic Zone in Lublin offering top-quality investment plots and up to 70% tax incentives. FDI Magazine (Financial Times) placed Lublin second among larger Polish cities in the cost-effectiveness category. Lublin is noted for its green spaces and a high standard of living.
* How long does it take to register a business in your Country / Region	In the standard procedure, it takes one day to register the simplest types of business (self-employment) in Poland, but it is possible to do it in 10 minutes using specific bank offers.
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	<p>Lublin offers many prominent investment zones. The most important one is the Special Economic Zone. It is situated in the south-eastern part of the city, in the Witosa Street area, i.e. close to the Lublin ring road, the S-17 expressway junction and Lublin Airport. It is the most favourable location for all the entities investing there. Currently, the Lublin Subzone is almost entirely developed. 58 investors have found favourable conditions for development in that area. 42 companies have completed their planned projects, employing a total of 3,775 people (of whom 2,636 hold new jobs, and 1,139 have retained their jobs). The value of the projects completed so far exceeds PLN 1,458 million.</p> <p>What is more, seven modern warehouse and production parks are offering space for rent in Lublin. 172,819 sqm is already existing, and next 93,000 sqm are under construction. The asking rate is Euro 2.5-4.0 per sqm per month.</p>



How would you describe the quality of life in your Country / Region

The "Report on Polish Metropolitan Cities 2015" drawn up by PwC unanimously states that Lublin ranks first among the largest Polish cities in terms of quality of life. It includes such factors as a healthy environment, excellent access to healthcare services, safety for its residents and visitors, as well as low nuisance level of traffic. Broad access to public services, high-class infrastructure and plenty of greenery within the city, the remarkable cultural offer and various catering establishments, along with numerous tourist attractions and places where you can spend quality time, all make Lublin a truly unique city.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

The authorities prepared a project of revitalisation of the Śródmieście District in the City Centre of Lublin, including Krakowskie Przedmieście pedestrian mall and Litewski Square - the most significant public square in Lublin. During the last four years, the city football stadium and the aquapark were opened, as well as many swimming pools and small football fields in the districts. Moreover, the city parks are revitalised or created from scratch (ex. Zawilcowa Park). On the other hand, the city invests much in the development of cultural facilities, art and participatory activities.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others, pls. Write the country names:



*Country or Region	POLAND Warmia and Mazury
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Promotion Bureau City Hall
*Street and house number:	Jana Pawla II 1
*Postal code:	10-101
*E-Mail:	invest@olsztyn.eu
*Telephone	89 527-31-11
Website:	www.invest.olsztyn.eu
*Name of official contact person for Investors	Paulina Sosnowska
*Name of contact person, who fill out this form:	Paulina Sosnowska
Position at the Organization:	inspector
*E-Mail (contact person):	sosnowska.paulina02@olsztyn.eu
*Telephone (contact person):	89 527-31-11
Website:	www.olsztyn.eu
No. of citizens living in the Country / Region	no of citizens:160 806
Nr of tourists per year (2017)	no of tourists 2017: 1 262 624
* What defines the global image of your Country / Region	Nature, Lakes, Nicolaus Copernicus
Please list the Top 5 attractions of your Country / Region	1.CRS UKIEL- sports and recreation center, 2. The Olsztyn Planetarium and Astronomical Observatory, 3. The Municipal Forest , 4.The Castle of Warmian Bishops, 5. City Parks
* Which are the main incentives for foreign investors in your Country / Region	tax reliefs, beautiful surrounding, friendly conditions for bussines suport
* How long does it take to register a business in your Country / Region	one week
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	12 ivestment plots - in total 7,51 HA, price aproximately 150-600 PLN per sqm
How would you describe the quality of life in your Country / Region	Olsztyn is in TOP 10 cities best to live in according to Wyborcza newspaper classification
What have your authorities done to improve recreation and leisure time opportunities in your Country / Region	Our authorities built CRS UKIEL- sports and recreation center, they also revitalised a lot of city parks, and have plans to do more in this area. They organize "Olsztyn aktywnie" event for citizens and tourists. Every year the event is free of charge and has a lot of attraction to take part in. they built " Lynostrada" - walking and bicycling path through the Olsztyn with beautiful view of river Lyna and parks. They built city beach and a lot of outdoor gym.



From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
- ☒ Europe
- ☒ Asia
- ☐ America
- ☐ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):
Project location(s):
Required Capital (USD):
Project description, pls max 100 Words:

"Spoielarnia zwłok" - Construction and exploitation of a Multifunctional Funeral Home at the Municipal Cemetery

funeral service

Dywity- Olsztyn

2 650 000

The undertaking consists in the construction and exploitation of a building in the form of a pre-funeral house along with a corpse incinerator and administrative and office facilities. The private partner will incur all expenses for the implementation of the project (both during the investment phase and in the operational phase).

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Krzysztof Smiecinski

Organization Name who owns the project

City Hall- Department of municipal investments

Email address

inwestycje@olsztyn.eu

Telephone

89 527-98-67

Website

http://bip.olsztyn.eu/bip/dokument/16859/wydzial_inwestycji_miejskich_im_/



Project name 2

Sector(s):

Warmia- youth training center

Project location(s):

sports and recreation

Required Capital (USD):

Olsztyn 36 Sybiraków street

Project description, pls max 100 Words:

3 973 000

1. Construction of a full-size pitch with a natural grass surface of 105 mt x 65 mt intended for competitions with the participation of fans.
2. A training ground with an artificial surface and a training ground with a natural surface.
3. Construction of playground facilities - changing rooms for competitors, sanitary rooms
4. Office rooms for the administrator of the facility and football clubs, conference room, sanitary rooms with showers, social room for the servicing of sports fields, utility rooms
5. Parking for a football training center.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Krzysztof Smiecinski

Organization Name who owns the project

City Hall- Department of municipal investments

Email address

inwestycje@olsztyn.eu

Telephone

89 527-98-67

Website

http://bip.olsztyn.eu/bip/dokument/16859/wydzial_inwestycji_miejskich_im_/

Project name 3

Sector(s):

Modernization of the Urania -Sports and Entertainment Arena, together with the surrounding areas.

Project location(s):

sports and recreation

Required Capital (USD):

Olsztyn, 44 Piłsudskiego street

Project description, pls max 100 Words:

31 780 000 total

1. Reconstruction and extension of the main hall with an increased seating capacity of up to 4,000 spectators
2. Reconstruction of the interior of the administrative and social facility with the maximization of the area allocated for the sports and recreation function and obtaining the cloakroom-sanitary and technical facilities that meet the current standards
3. Construction of a full-size training and warming room with an auditorium for around 500 seats and obtaining a cloak-sanitary and technical backroom that meets current standards.
4. Reconstruction of land development around the facility:
 - a) creating a high standard public space
 - b) modernization and reconstruction of pedestrian and roadways,
 - c) getting the right amount of parking spaces
 - d) design and modernization of small architecture and greenery



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2021-2023

Contact Person in charge for
this project.

Name and Surname: Krzysztof Smieciniski

Organization Name who owns
the project

City Hall- Department of municipal investments

Email address

inwestycje@olsztyn.eu

Telephone

89 527-98-67

Website

http://bip.olsztyn.eu/bip/dokument/16859/wydzial_inwestycji_miejskich_im_/

Project name 4

Municipal Heat and Power Plant

Sector(s):

public service

Project location(s):

Olsztyn, Lubelska street

Required Capital (USD):

106 000 000 - 132 400 000 total

Project description, pls max 100
Words:

The aim of the project is to implement two priorities: ensuring heat supply for the inhabitants of Olsztyn and ensuring the thermal transformation of the combustible fraction from municipal waste generated after segregating recyclable materials from the territory of the Warmian-Masurian Voivodeship. We have to build a new installation of a thermal waste treatment plant and a peak boiler house, and then to manage these units. The project will have a significant positive impact on the environment mainly by reducing effects of generating municipal waste, eliminating waste storage, and improving energy efficiency and reducing CO2 and other greenhouse gas emissions.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 2019-2022

Contact Person in charge for
this project.

Name and Surname: Konrad Nowak, Lidia Warnel

Organization Name who owns
the project

Miejskie Przedsiębiorstwo Energetyki Ciepłej Spółka z o.o. w Olsztynie

Email address

biuro@mpec.olsztyn.pl

Telephone

89 52 41 213

Website

www.mpec.olsztyn.pl www.ec.olsztyn.pl

Dominican Republic



*Country or Region	Dominica
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Invest Dominica Authority
*Street and house number:	5-7 Great Marlborough Street; Roseau, Dominica
*Postal code:	0000
*E-Mail:	info@investdominica.dm; haugustine@investdominica.dm
*Telephone	7674482045
Website:	www.investdominica.com
*Name of official contact person for Investors	Rhoda Joseph, Hermina Augustine, Grace Stephen
*Name of contact person, who fill out this form:	Hermina Augustine
Position at the Organization:	Senior Investment Promotion Officer
*E-Mail (contact person):	haugustine@investdominica.dm
*Telephone (contact person):	7674482045
* What defines the global image of your Country / Region	Pristine island offering wellness and adventure with natural resources like water and an eco friendly environment
Please list the Top 5 attractions of your Country / Region	Fort Shirley Champagne Dive Trafalgar Falls Kallinago Territory Emerald Pool
* Which are the main incentives for foreign investors in your Country / Region	Waiver of import duty, value added tax and other taxes as well as tax holiday up to 15 years
* How long does it take to register a business in your Country / Region	2 business days
How would you describe the quality of life in your Country / Region	Quality of life is very good as we are ranked #8 by FDI Magazine for Human Capital and Lifestyle
From which region or country are you looking to attract investors?	<p>Please tick the appropriate box:</p> <p><input checked="" type="checkbox"/> Middle East</p> <p><input checked="" type="checkbox"/> Europe</p> <p><input checked="" type="checkbox"/> Asia</p> <p><input checked="" type="checkbox"/> America</p> <p><input type="checkbox"/> Africa</p> <p><input checked="" type="checkbox"/> others.pls. Write the country names: French West Indies</p>



* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Tourism

Project location(s):

Castle Bruce in the south east of the island

Required Capital (USD):

Project description, pls max 100 Words:

Beau Rive is located in the scenic village of Castle Bruce near the Morne Tois Piton National Park. The main house at Beau Rive was completed in June 2003 and sits amid 3 acres of lush, undeveloped hillside, 250 feet above the Atlantic coast and 40 minutes drive south of Douglas-Charles airport. The setting is secluded with mature gardens and forest leading down to the Richmond River, being the lower most boundary. Although, a steel-framed construction, the style and design were based on traditional Caribbean plantation houses so the feel of the property is more that of a large house, than a hotel. The concept, to create an intimate and rather old-fashioned ambiance offering comfortable accommodation in a peaceful and pristine environment. Renovation of the hotel is under tender and its asking price will rise as repairs advance. Offers are welcome and will be considered at any stage during this process. Work has begun towards repair. Adjacent land is available for expansion.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Mark Steel

Organization Name who owns the project

City Hall- Department of municipal investments

Email address

beaurivedominica@gmail.com

Telephone

7673161865

Website



Project name 2

Sector(s):

Tourism

Project location(s):

North East of the island

Required Capital (USD):

Project description, pls max 100 Words:

Located on the North East of Dominica, Coffeetriver is situated on a river perfect for bathing in your own private swimming pool. This 4-acre property includes the estate home and 2 rental units. With a gardener's house, garden shed and 2 additional unfinished rental units, there are 7 structures in total. The property is OFF THE GRID so this means it operates on solar hot water heating, solar power with back-up generator and its own water supply. Since it is very eco-friendly, the rental units attract visitors interested in ECO-TOURISM which is a major component of the tourism product in Dominica. One of the attractions for the guests is that it is located just 1 mile from Douglas-Charles Airport. It is however not on the regular airport route but a very private location, with only local farmers' banana fields surrounding the property.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Sandra Whitcher

Organization Name who owns the project

Email address

swrealestate4@gmail.com

Telephone

7676134696, 7676145140

Website



Project name 3

Sector(s):

Tourism

Project location(s):

Castle Bruce in south east of the island

Required Capital (USD):

Project description, pls max 100 Words:

Sunrise Farm Cottages is located on the east coast of Dominica on the outskirts of the village of Castle Bruce. It is approximately 30 minutes driving to main airport Douglas Charles. The perimeter of this property bounds with the scenic and historic Kalinago Territory. Areas of segments 5 and 6 of the Waitukubuli National Trail can be accessed from the property. In addition, a 20 minute drive will take you to the Emerald Pool, which is part of the Morne Trois Piton National Park. It is also a 10 minute drive to the Castle Bruce River and Beach. The property was opened in 2013 but suffered severe damage from the recent Hurricane Maria. Adjacent land is available for purchase and expansion to the existing ten cottages.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☒ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Isaac Baptiste

Organization Name who owns the project

Email address

bapassoc@cwdom.dm

Telephone

7672351930

Website



*Country or Region	Seychelles
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Seychelles Investment Board
*Street and house number:	Independence House Annex, Victoria, Mahe
*Postal code:	0000
*E-Mail:	info@sib.gov.sc
*Telephone	(+248) 429 55 00
Website:	http://www.sib.gov.sc/
*Name of official contact person for Investors	Cindy Vidot (Ms.)
*Name of contact person, who fill out this form:	Emilie Ernesta (Ms.)
Position at the Organization:	Senior Marketing Executive
*E-Mail (contact person):	emilie.ernesta@sib.gov.sc
*Telephone (contact person):	(+248) 429 55 07
Website:	www.sib.gov.sc
No. of citizens living in the Country / Region Nr of tourists per year (2017)	Population: 95,000 (est. 2018) Number of tourists in 2017: 349,861
* What defines the global image of your Country / Region	Located in the Indian Ocean, Seychelles is a group of over 115 islands known for its year-round tropical climate, unique granitic rock formations, white sandy beaches, crystalline waters and endemic flora and fauna. It is a beautiful nation filled a diverse population and unique Creole culture, offering not only the perfect getaway for holiday makers but also growing opportunities for investment in Tourism, Fisheries, Energy and Agriculture.
Please list the Top 5 attractions of your Country / Region	1. Vallee De Mai (Coco De Mer) , 2. Anse Lazio, 3. Anse Source D'argent, 4. Victoria (Sir Selwyn Clark Market), 5. Mission Lodge
* Which are the main incentives for foreign investors in your Country / Region	Seychelles recently introduced progressive tax with SCR 8,555.50 as tax free threshold. Moreover the existing exemption are as follows: 25%, 30% and 33% and presumptive at 1.5% for business with SR1 million turnover. There are also special rate for tourism, fisheries and agriculture.
* How long does it take to register a business in your Country / Region	If all relevant documents are available it takes 48 hours to register a company and 24 hours to register a sole proprietorship and/or partnership.
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	N/A
How would you describe the quality of life in your Country / Region	Seychelles is top in Africa for its quality of life according to the recent United Nations Development Programme's (UNDP) report in 2018. The report measured the key dimensions of human development such as: a long and healthy life; access to knowledge; and the standard of living. Seychelles' Human Development Index (HDI) measured at 0.797 out of a maximum score of one, and ranked 2nd in Africa.



What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

From which region or country are you looking to attract investors?

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Interested format(s) of cooperation:

Expected Period of Investment

Contact Person in charge for this project.

Organization Name who owns the project

Email address

Telephone

Website

The Seychelles have identified areas of government land in the South and West of the main Island of Mahe and also on Praslin, the second main island, whereby such areas will be made available to investors interested in the leisure, recreation and entertainment opportunities. These areas will go on open tender during the second half of 2019.

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others, pls. Write the country names:

Allied Business Park

Providence, Mahe, Seychelles

\$15 Million

The project will be centrally located in the commercial area at Providence area. It will include a basement and frontage parking for all the tenants and their clients. The park will be ideally suitable for showrooms, banking halls, supermarkets, accounting and legal firms, just to name a few.

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☒ Licensing

Please write it down how many Years is the Expected Period of Investment 7 years

Name and Surname: Mr Hetal Shah

Allied Builders (Sey) Ltd

hetal@allied.sc

+248 2521252

www.alliedbuilders-seychelles.com



Project name 2

Sector(s):
Project location(s):
Required Capital (USD):
Project description, pls max 100 Words:

La Louise Condominium Residential Apartments

Real Estate

La Louise, Mahe, Seychelles

\$3,000,000

The project will compromise 14 apartments with 2 bedrooms at 90m square each, 04 apartments with one bedroom attic type bedroom each at the size of 60m square. The boundaries of the apartments will be fenced and parking space will be available for all the flats. The entry gate will be controlled by 24/7 surveillance.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☒ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 7 years

Contact Person in charge for this project.

Name and Surname: Mr Hetal Shah

Organization Name who owns the project

Robodia Properties Limited

Email address

hetal@allied.sc

Telephone

+2482521252

Website

www.alliedbuilders-seychelles.com

Project name 3

Sector(s):
Project location(s):
Required Capital (USD):
Project description, pls max 100 Words:

La Louise Luxury Residential Apartments

Real Estate

La Louise, Mahe, Seychelles

\$3,000,000

The project will include 09 unites of three bedroom apartments. The facilities available will include fitness centre, swimming pool, bar, pool room. The property will be fully secured with all the boundaries full fenced. parking space will be made available for the clients.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☒ Licensing



Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment <u>7 years</u>
Contact Person in charge for this project.	Name and Surname: Mr Hetal Shah
Organization Name who owns the project	Robadia Properties Limited
Email address	hetal@allied.sc
Telephone	+2482521252
Website	www.alliedbuilders-seychelles.com
Project name 4	KRG Resorts and Spa
Sector(s):	Tourism
Project location(s):	Parcel No, T2724, Anse Forbans, Mahe, Seychelles
Required Capital (USD):	\$111.66 million
Project description, pls max 100 Words:	<p>Key features of the hotel will include:</p> <ul style="list-style-type: none"> - 90 Key Hotel -26 Residential villas (each 3-4 Bedrooms) -28 Residential Villas (each 1-2 Bedrooms) -Restaurants -Spa and Health Facility -Staff accommodation for 230 staff -Beach facilities
Interested format(s) of cooperation:	<p>Format of Investment / Cooperation (Please ✓ as appropriate):</p> <ul style="list-style-type: none"> <input type="checkbox"/> Asset Acquisition <input type="checkbox"/> JV / Partnership <input type="checkbox"/> Majority Share Holdings <input checked="" type="checkbox"/> Minority Share Holdings <input type="checkbox"/> 100% Takeover <input type="checkbox"/> PPP <input type="checkbox"/> Licensing
Expected Period of Investment	Please write it down how many Years is the Expected Period of Investment <u>7 years</u>
Contact Person in charge for this project.	Name and Surname: Mr Hetal Shah
Organization Name who owns the project	KRG Group
Email address	hetal@allied.sc
Telephone	2482521252
Website	www.alliedbuilders-seychelles.com



*Country or Region	Federal Republic of Germany, Metropolitan Area Berlin-Brandenburg, City of Schwedt/Oder
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Department of Economic Development, City of Schwedt/Oder
*Street and house number:	Dr.-Theodor-Neubauer-Str. 5
*Postal code:	16303 Schwedt/Oder
*E-Mail:	ppozdorecz@schwedt.de
*Telephone	+49 3332/446-322
Website:	www.schwedt.eu
*Name of official contact person for Investors	Mr. Philip Pozdorecz
*Name of contact person, who filled out this form:	Mr. Philip Pozdorecz
Position at the Organization:	Head of Office
*E-Mail (contact person):	ppozdorecz@schwedt.de
*Telephone (contact person):	+49 3332/446-322
Website	www.schwedt.eu
No. of citizens living in the Country / Region Nr of tourists per year (2017)	approx. 6.000.000 Metropolitan Area Berlin-Brandenburg, 31.000 City of Schwedt/Oder
* What defines the global image of your Country / Region	One of the biggest Industrial Site and Business Location in the Metropolitan Area Berlin-Brandenburg, Unique National Park "Unteres Odertal"
Please list the Top 5 attractions of your Country / Region	National Park "Unteres Odertal", City Center of Schwedt/Oder, Shopping Center "OderCenter", State Theater "Uckermärkische Bühnen Schwedt"
* Which are the main incentives for foreign investors in your Country / Region	40% Investment Promotion, 80 Kilometers to Berlin and 40 Kilometers to Port of Stettin, Trimodal (Street/Autobahn, Rail, Waterway), many Cultural Activities and fascinating Nature
* How long does it take to register a business in your Country / Region	immediatly
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	more than 150 hectares of Industrial Area available, prices on demand
How would you describe the quality of life in your Country / Region	A small city with a very high density of social, cultural functions within the city center. Enough space for your dreams come true. An amazing landscape and lots of nature to discover.



What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

Creating the National Park and the only National Park City in Germany.
Providing the biggest theater and the biggest Shopping Center in the north-eastern Metropolitan Area of Berlin-Brandenburg.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others,pls. Write the country names:



*Country or Region	Trier, Germany
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Economic Development Trier
*Street and house number:	Simeonstraf3e 55
*Postal code:	54290 Trier
*E-Mail:	wirtschaftsfoerderung@trier.de
*Telephone	0049651/718-1839
Website:	https://www.trier.de/wirtschaft-arbeit/wirtschaftsfoerderung/
*Name of official contact person for Investors	Christiane Luxem
*Name of contact person, who filled out this form:	Alexander Fisch
Position at the Organization:	Marketing and Public Relations
*E-Mail (contact person):	alexander.fisch@trier.de
*Telephone (contact person):	0049651/718-1834
Website	https://www.trier.de/wirtschaft-arbeit/wirtschaftsfoerderung/
No. of citizens living in the Country / Region Nr of tourists per year (2017)	109.687 430.092
* What defines the global image of your Country / Region	Trier is the oldest city in Germany and former capital of the Roman Empire. In addition, Trier is known for its 9 UNESCO World Heritage Sites such as the Porta Nigra and the birthplace of Karl Marx. Trier is part of the cross-border city network "Quattropole", which consists of the cities of Luxembourg, Metz, Saarbrücken and Trier.
Please list the Top 5 attractions of your Country / Region	Porta Nigra, Karl Marx statue, Dom St. Peter, Amphitheater, Konstantin Basilika
* Which are the main incentives for foreign investors in your Country / Region	Trier is among the 401 German districts and independent cities "climbers 2018". With regard to the migration balance and old-age poverty risk, Trier is top in Germany. Trier is not only the youngest city in Rhineland - Palatinate, but also impresses with its enormously high retail centrality, which occupies a leading position with 201.8 nationwide. Furthermore, Trier is a university town with a high school and a university.
* How long does it take to register a business in your Country / Region	A company registration takes about 2 months.
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	<p>The city of Trier is expected to acquire the General von Seidel barracks by the end of 2018. It is a former military site with a total area approximately 10.5 ha, which is to be designated as a commercial area. The land is expected to have a price per square meter of 50 - 70 m².</p> <p>In addition, the city of Trier has commercial space spread across the city.</p>



How would you describe the quality of life in your Country / Region

Trier has a high quality of life and is developing positively. In a study carried out by Focus magazine, Trier ranks 23rd in the category "best business location". Both the growth in business registrations from 2014 to 2016 of 4.6 % (rank 45) and the broadband coverage of households with at least 50 Mbit /s of almost 96 % (rank 36 nationwide) are positive. In addition, Trier is known for its cultural offer but also as a wine region.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

For example, the city of Trier has initiated the "City on the River" project to improve its leisure activities. Various projects trigger a link between city and river. Furthermore, a major project was launched to upgrade the district of Trier - West. Here, several measures are taken, such as the introduction of a railway stop to upgrade the district of Trier - West.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
☒ Europe
☒ Asia
☐ America
☐ Africa
☒ others, pls. Write the country names: Luxembourg; France

* Please list current or planned Investment Projects in your Country / Region / City:

Please list Investment Projects that you are looking for Investors

Project name 1

General-von-Seidel-Kaserne

Sector(s):

Project location(s):

54294 Trier-Euren, Luxemburger Straße

Required Capital (USD):

Project description, pls max 100 Words:

The background of the acquisition concerns was and is the development of an industrial estate on the approx. 10.5 ha large area, as already planned in the Land Use Plan 2030. This serves the desired acquisition of the fulfillment of public tasks including the municipal economic development as well as the strengthening of the competitiveness of the city of Trier as an Internationally well-positioned business location.

The following topics should be considered:

- Alternative energy, environmental protection
- Innovation Clusters / Culture and Creative Industries / IT sector
- Promotion of SMEs
- Production of complex and innovative products
- Relocation of existing companies



Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of
Investment⁴.....

Contact Person in charge for
this project.

Name and Surname: Christiane Luxem

Organization Name who owns
the project

Stadtverwaltung Trier - Economic Development

Email address

wirtschaftsforderung@trier.de

Telephone

0049651 / 718 - 1839

Website

<https://www.trier.de/wirtschaft-arbeit/wirtschaftsfoerderung/>

Saxony Economic Development Corporation (WFS) - Germany



*Country or Region	Germany
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Saxony Economic Development Corporation (WFS)
*Street and house number:	Bertolt-Brecht-Allee 22
*Postal code:	01309 Dresden
*E-Mail:	info@wfs.saxony.de
*Telephone	+49 (351) 2138-0
Website:	https://business-saxony.com/en/about-saxony/infrastructure
*Name of official contact person for Investors	Dr. Peter Homilius Strategy, Industry Sectors, Marketing peter.homilius@wfs.saxony.de Phone: +49 (351) 2138-201
*Name of contact person, who fill out this form:	Christian Floerke
Position at the Organization:	managing director
*E-Mail (contact person):	christian.floerke@sep-pirna.de
*Telephone (contact person):	+49 (3501) 5689-0
Website	www.sep-pirna.de
No. of citizens living in the Country / Region Nr of tourists per year (2017)	4.000.000 country / 240.000 region (without capital Dresden = 560.000) 320.000 tourists in region (without capital Dresden)
* What defines the global image of your Country / Region	universities, high qualified personal, best infrastructure, silicon saxony
Please list the Top 5 attractions of your Country / Region	Dresden: Frauenkirche, Zwinger, Castle, Saxony switzerland: Bastei, Festung Königstein
* Which are the main incentives for foreign investors in your Country / Region	infrastructure, education, administration
* How long does it take to register a business in your Country / Region	1 day
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	140.000 sqm, 50,- €/sqm
How would you describe the quality of life in your Country / Region	high level, nice old towns, live quality, nice landscape, security



What have your authorities
done to improve recreation and
leisure time opportunities in
your Country / Region

a lot investment since political change in 1990

From which region or country
are you looking to attract
investors?

Please tick the appropriate box:

- ☐ Middle East
- ☒ Europe
- ☐ Asia
- ☐ America
- ☐ Africa
- ☐ others,pls. Write the country names:

** Please list current or planned
Investment Projects in your
Country / Region / City:*

**Please list Investment
Projects that you are
looking for Investors**

Project name 1

Bosch

Project name 2

Philipp Morris

City Council Oberursel (Taunus), Hesse, Germany



*Country or Region	City Council Oberursel (Taunus), Hesse, Germany
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	City Council Oberursel (Taunus), Economic Development Department
*Street and house number:	Rathausplatz 1
*Postal code:	61440
*E-Mail:	wirtschaftsfoerderung@oberursel.de
*Telephone	06171 502250
Website:	www.oberursel.de
*Name of official contact person for Investors	Ulrike Böhme
*Name of contact person, who filled out this form:	Ulrike Böhme
Position at the Organization:	Head of the Economic Development Department
*E-Mail (contact person):	ulrike.boehme@oberursel.de
*Telephone (contact person):	06171 502250
Website	www.oberursel.de
No. of citizens living in the Country / Region Nr of tourists per year (2017)	Frankfurt Rhein-Main Region 5.7 million population Oberursel 47.000 inhabitants
* What defines the global image of your Country / Region	<p>What sets us apart is a great infrastructure and a high standard of living. We are well connected through the Frankfurt international Airport, the third largest airport in Europe, the world's largest digital hub (DE-CIX) and many social events. We are the center of business with a strong local market and the financial center at the heart of Europe with the Frankfurt stock exchange and many well-known finance-businesses.</p> <p>The FrankfurtRheinMain region is a unique catchment area. Here you will find 47 million customers in a 200 km radius and did you know that 10 % of all products Made in Germany are manufactured in FrankfurtRheinMain?!</p> <p>The standard of living is very high with many international communities from all over the world, a remarkable talent pool and a beautiful country side.</p>
Please list the Top 5 attractions of your Country / Region	Frankfurt CBD, Taunus highlands, Oberursel historic center, wine region Rheingau
* Which are the main incentives for foreign investors in your Country / Region	Close connections to various politicians, institutes and economic department on every level of hierarchy.
* How long does it take to register a business in your Country / Region	5 minutes online version: https://www.oberursel.de/de/rathaus/buergerservice/online-angebote/
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	The demand for properties is very high and the vacancy rate is close to zero. Nevertheless areas up to 3000 sqm can be developed easily. The department of economic development should be your first contact as we receive daily new information regarding properties and owners.

City Council Oberursel (Taunus), Hesse, Germany



How would you describe the quality of life in your Country / Region

In Oberursel you will find the perfect combination of big city life and living in the country side having Frankfurt Main on the one side and the beautiful Taunus hills right on the other side. With its over 17 schools, Oberursel is one of the most important school site in the entire region. We are very happy that Frankfurt International School is located here with its 1.800 students from over 55 countries. 21 kindergarden and day-care centers make it an attractive town for families.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

Although Frankfurt is a buzzing international city, around the main hub are very green smaller villages including Oberursel. The Information-Center for the entire Taunus highlands is located here and many walking trials start here. Close to the city center is the natural park "Maas-Grund".

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☐ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☐ Africa
- ☐ others,pls. Write the country names:

Republic of Kosovo



*Country or Region	Republic of Kosovo
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Kosovo Investment and Enterprise Support Agency - KIESA
*Street and house number:	Muhrrem Fejza nn. lagja e spitalit Prishtine, 10000
*Postal code:	10000
*E-Mail:	invest.kiesa@rks-gov.net
*Telephone	+383 (38) 200 36 585
Website:	http://kiesa.rks-gov.net
*Name of official contact person for Investors	Arber Muhaxheri
*Name of contact person, who filled out this form:	Kreshnik Thaqi
Position at the Organization:	Head of the Investment Promotion Sector - KIESA
*E-Mail (contact person):	kreshnik.thaqi@gmail.com
*Telephone (contact person):	+383 38 200 36 585
Website	http://kiesa.rks-gov.net
No. of citizens living in the Country / Region Nr of tourists per year (2017)	1.8 Million 10.908 km ²
* What defines the global image of your Country / Region	Young Country with lots of opportunities in different sectors Young Europeans, Buzzing Industry, ready to be explored
Please list the Top 5 attractions of your Country / Region	Agribusiness, IT and Outsourcing, Textiles, Renewable Energy and Mines and Minerals
* Which are the main incentives for foreign investors in your Country / Region	Low operations costs, 0% Dividends, Free duty for raw material and production lines, 0 cost to establish business
* How long does it take to register a business in your Country / Region	1-3 days, 0 costs with a single document
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	8 Industrial zones, 1 - managed by Ministry of Trade and Industry others are locally managed hed) The Business Park of Drenas (Industrial Zone in Drenas) The Business Park of Mitrovica The Economic Zone - Technology Park of Shtime The Industrial Park of Mitrovica Agro-Industrial Zone of Suhareka Industrial Park of Lipjan Industrial Zone in Suhareke Industrial Park in Vitia



How would you describe the quality of life in your Country / Region

Kosovo is located in the heart of Balkans, and it borders with Albania, Macedonia, Montenegro, and Serbia

Hotels

Kosovo has many hotels spread throughout its territory. The hotels usually have a rating of two to four-stars and their prices range between 30 and 150 euro per night. The most popular hotels in Prishtina's capital are the Swiss Diamond Hotel, Hotel Prishtina, Hotel Baci, Hotel Pejton, Emerald Hotel, Hotel Afa, Hotel Royal, Hotel Gorenje and Hotel Sirius. The more modern hotels usually operate at the full capacity. Booking prior to traveling is advised.

Currency

The Euro is the official currency of Kosovo and the majority of payments are usually made in cash. However, all major shops, restaurants and hotels are equipped with electronic payment device, thus enabling payments to be made with credit cards and other means of electronic payment.

Amounts greater than 10.000 euro must be declared at the border.

Communication

Kosovo has a well-developed telecommunication system. There are 328 pay phones located within the public and post offices. Kosovo's GSM providers are Vala, IPKO, D3 and Z-Mobile and roaming is offered by majority of international telephone service providers. For longer stay in Kosovo, purchasing a local pre-paid number is recommended. Also Prishtina and other cities are covered by a wireless network (WLAN). Kosovo has over 54 authorized (ISP) internet providers, four of which have a direct connection to the international (network)

Traffic

Cars in Kosovo drive on the right, and an EU drivers' license is sufficient document for driving a vehicle. Both major and minor roads are to a large extent rehabilitated and offered good connections to neighboring countries. There are numerous "rent car" companies and daily rent rates range from between 20 and 75 Euros depending on the type of vehicles. A taxi is recommended for travel in the city (1.5 Euro - for 1km ride). The international green insurance card is still not valid in Kosovo. Foreigners traveling by car must therefore obtain additional insurance card at Kosovo's border crossing. No toll fees are levied for the use of the road network.

Education

There are eight public high education institutes in Kosovo, located in Pristina, Peja, Gjiilan, Gjakova and Mitrovica.

There are 30 private high education institutes. Many of these institutions are collaborating with other universities in the world such as: The Rochester Institute of Technology, University of Sheffield, and Staffordshire University, etc.

Health care

There are six regional hospitals situated in the Kosovo's major towns. Furthermore, these are supported by health center in each of the country's 38 municipalities. Apart from Public Health System, there are numerous private hospitals. Well-equipped pharmacies may be found in every town through Kosovo, some of which are open 24 hours.

Climate - of Kosovo is predominantly continental, resulting in warm summers and cold winters with Mediterranean and Continental influence (average temperature with the country range from +30 °C (summer) to -10 °C (winter)). However, due to unequal elevations in certain parts of the country, there are differences in temperature and rainfall distribution.

Cuisine

A good variety of meals and beverages are offered in restaurants, bistros, cafes and hotels (traditional Balkan cuisine, Italian cuisine, etc.). Furthermore, there are numerous restaurants located in Prishtina and other towns offering international cuisine (Thai, Indian, Chinese, Mexican, etc.). Restaurants in Vërmicë and Istog are also major attractions for their unique tour specialties.



What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

From which region or country are you looking to attract investors?

Cultural attractions

The cultural heritage of Kosovo is very rich. Locations with immense cultural tradition and historical influence can be found especially in the southern and western areas of Kosovo, including the Dukagjini region and towns of Peja, Gjakova, and Prizren. Small fortresses, such as the Albanian "Kullas", mills and bridges, mosques, Catholic and Orthodox churches, Turkish baths, castles and architectural settlements are all aspects of the region's rich history. The country also contains a rich ethno-cultural, material and spiritual heritage with a variety of historical periods making themselves evident in its cultural, architectural, and geographical landscape.

Kosovo's unique characteristics, features and qualities showcase the achievements of the Illyrian, Byzantine, Helen, Roman, Western, and Ottoman inhabitation of its pas

Crucial reforms in the business registration procedures, compatible laws with the European rules and regulations, easy of doing business, free liberal market, trade agreements and others.

Stabilization and Association Agreement – MSA with EU

Central European Free Trade Agreement – CEFTA

Generalized System of Preferences (GSP) with US, Japan, and Norway

Free Trade Agreement with Turkey (waiting to be ratified by Kosovo)

Please tick the appropriate box:

☒ Middle East

☒ Europe

☒ Asia

☒ America

☒ Africa

☐ others,pls. Write the country names:



*Country or Region	Autonomous Province of Vojvodina, Republic of Serbia
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Vojvodina Development Agency - RAV
*Street and house number:	Strazilovska 2
*Postal code:	21000 Novi Sad
*E-Mail:	office@rav.org.rs
*Telephone	+381 21 472 32 40
Website:	www.rav.org.rs
*Name of official contact person for Investors	Mr Ivan Borovcanin
*Name of contact person, who fill out this form:	Ms Olivera Kovacevic
Position at the Organization:	Head of Promotion Department
*E-Mail (contact person):	olivera.kovacevic@rav.org.rs
*Telephone (contact person):	+381 21 472 32 41
Website	www.rav.org.rs
No. of citizens living in the Country / Region	1.9 million
Nr of tourists per year (2017)	No of Tourist per year (2017) is 496,625.
* What defines the global image of your Country / Region	An extraordinary geographical position, the optimum ratio of costs, quality and workforce productivity, long tradition in many sectors and the development of new industries, together with many financial and tax incentives make Vojvodina an attractive place to do business.
Please list the Top 5 attractions of your Country / Region	<ol style="list-style-type: none"> 1. Top quality workforce at competitive rates - Average NET salary 380 EUR, total labor cost 620 EUR; 3 Universities; 57,776 enrolled students in 2016/2017. 2. Competitive operating expenses - Industry electricity prices lowest in the region; Greenfield average land cost 3-10 EUR m2 3. Quick access to global markets Only one border crossing the EU along with duty-free export to a number of countries; duty-free access to over 1 billion consumer. 4. Favorable tax system - Corporate profit tax Rate 15%; Salary tax rate 10%; VAT 20% 5. Generous incentives - Up to 50-70% of the investment amount (by Republic of Serbia); Subsidizing new employment 3,000 -5,000 per worker (by AP Vojvodina).



* Which are the main incentives for foreign investors in your Country / Region

Incentives of the Republic of Serbia:

Funds are awarded for financing investment projects in the manufacturing, service sector object to international trade, hotel accommodation services, from 50 % up to 70 % of the investment amount (depending on the size of the company), based on the investment value or based on the 2-year gross salary of the employees.

Incentives of AP Vojvodina: Two distinguished types of incentives are:

1. Subsidizing new employment
 - 10 - 100 new employees
 - 3,000 - 5,000 Euro per worker
2. Co-funding new equipment
 - up to 50 % of total equipment value

* How long does it take to register a business in your Country / Region

The establishment of all company types is under the competence of the Serbian Business Registration Agency (SBRA), which is a one-stop-shop for a business registration. The estimated registration procedure required for starting a business takes 3 business days.

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

In 45 municipalities there are currently 56 operational (32 completely infrastructure equipped, 24 in construction) and 50 planned industrial zones.

Prices of the available sites greatly depend on the location of the industrial zone, of infrastructure and investment project and could range as far as 3 Euro per sq m up to 45 Euro per sq m.

How would you describe the quality of life in your Country / Region

Vojvodina is among the most culturally vibrant places in the region. It is a melting pot of 26 nationalities where six official languages are in use. This multicultural environment contributes to the wealth of historical heritage which, together with the tradition in the food industry, makes Vojvodina an exceptional gastronomic destination.

Various arts and music festivals all year round are continuously invigorating the cultural landscape allowing you to recharge your creative batteries and get in that innovation oriented mindset.

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

Provincial government is involved in the financing of culture, entertainment, and travel programs in the region, supporting that way the maintenance of the various manifestations in the field of culture (concerts, international "EXIT" music festival, theatre plays in/from abroad, art colonies, etc.), as well as various forms of tourism programs (religious tourism, project "Wine Routes in Vojvodina", wellness and spa tourism, etc.), so that the potential investors have the opportunity to be part of the synergy of nature and urban life, colors, nations, knowledge, experience, science, learning, working and enjoying life in Vojvodina.

From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☐ Africa
- ☐ others, pls. Write the country names:



*Country or Region	CITY OF SABAC, SERBIA
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	/
*Street and house number:	GOSPODAR JEVREMOVA 6
*Postal code:	15000 SABAC
*E-Mail:	opstina@sabac.org
*Telephone	+381 15 347 117
Website:	www.sabac.rs
*Name of official contact person for Investors	Violeta Sestic
*Name of contact person, who filled out this form:	Violeta Sestic
Position at the Organization:	Head of Local Economic Development Department
*E-Mail (contact person):	violeta.sestic@sabac.org
*Telephone (contact person):	+381 15 364 144, +381 64 876 27 70
Website	www.sabac.rs
No. of citizens living in the Country / Region Nr of tourists per year (2017)	115.884/20.000
* What defines the global image of your Country / Region	<p>The City of Sabac is administrative center of Macva district (North western Serbia). It is situated next to river Sava only 80km from state border with Croatia and 45km from Bosnia and Herzegovina. Excellent road connections and geographic position make the City of Sabac as favorable place for investors, especially the export-oriented ones. Besides, 8 high schools and 3 colleges in the City, and 2 universities only 80km away (Belgrade and Novi Sad), are the confirmation for investors that access to skilled work force is very easily achievable.</p> <p>The City of Sabac is also agricultural city – 97% of the territory is arable land. As a matter of fact, the biggest amounts of milk, meat, honey and fruit (mostly berries) are produced in the City.</p>
Please list the Top 5 attractions of your Country / Region	<p>SABAC FORTRESS</p> <p>History of Stari grad fortress and Sabac is more than 500 years long. Sabac fortress is located at the right bank of the river Sava, and at the beginning it was just the strategic point, and later on the city developed.</p> <p>By the arrival of the Turks, the first fortification was made in 1471. Architecture of the fort is very interesting, it preserves skillfully the lifestyle and construction of the time it was created. Recent years, the fortress was reconstructed and now it represents trademark of Sabac.</p> <p>SCIENCE PARK</p> <p>Science Park, one of the first in Serbia, is located in Center for Professional Training in Sabac. Authentic examples of scientific phenomena from the fields of physics and astronomy, biology and chemistry are shown in the open, publicly available green space, and visitors get to know</p>



* Which are the main incentives for foreign investors in your Country / Region

them interactively. There are 27 installations in the Park – from the educational fountain, through parabolic sound mirrors by which whisper can be heard in the distance of 20 meters, Newton's pendulum, DNA model, crystal gratings, solar panel, clock where visitors play the cursor, meteorological station, scientific slide, Greenwich meridian, kitchen salt model.

CIVIJADA

„Civijada“ is held every year in September prior to Sabac Fair. That is cultural and tourist event that has been held since 1968 under the slogan “World Humor and Satire Fair”. „Civijada“ represents spirit of Sabac people and their readiness for jokes and laughter at someone else's as well as at one's own account.

Modern Civijada has several program contents: cartoon exhibition, International Civijada Carnival, promotion of „Civija“ newspaper, and election for president of Civija republic. All those programs attract a lot of attention of citizens and tourists.

SABAC FAIR

For many people, Sabac Fair is a synonym for this city. It has been held for more than a century, every year on September 21st, when Orthodox holiday The Birth of the Holy Virgin is also celebrated. Fair days last five to seven days. Over 200.000 people visited it this year only. Even today, famous attractions like various carousels, cotton candies, licider hearts can be found on it. Special attractions are also tradesmen from all parts of Serbia, but also craftsmen of the old crafts like blacksmiths, carpenters... Officially, in those days Sabac Fair is the largest market in Northwest Serbia.

SABAC RACETRACK

Sabac Racetrack is the green oasis in the city, with enough parking places for participants and visitors, nicely decorated and well kept. Organization of sports competitions is at high professional level. Sabac Racetrack is one of the most visited sports facilities in the city, and more and more guests from whole Serbia and neighbouring countries are coming to this place. Exciting races attract increasing number of visitors, as well as the fact that this is one of the rare places that keeps love and long tradition of galop races in our country. The first horse races were held in Sabac nearly two centuries ago.

The incentives program in Serbia is governed by the State Aid Law which applies EU regulation on subsidies, and further by a set of bylaws. These are financial incentives and they can come from the Government of Serbia and the local Government. The level of incentives combined can not exceed 50% of either investment costs or 2 year gross salaries once full employment is reached – whichever is greater. Investment projects are analyzed in details and special focus is given to the effects on employment, new technologies, export potential, transfer of knowledge – but also the level of development of the City. The minimum eligibility criteria are that the project is 400.000 euros worth in the case of the City of Sabac and creates at least 40 new jobs.

Local incentives can also be given as well and Sabac provided financial incentives for the Yazaki project due to the size of the project and its importance not only for Sabac but for the whole Serbia being a first direct Greenfield investment and of such size – 1,700 people in 3 years period. There is also a 10 year corporate profit tax break for investors who invest over 8 million euros and employ over 100 workers.

However, as a City and as a team we have an idea of incentivizing the whole local business



* How long does it take to register a business in your Country / Region

Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):

How would you describe the quality of life in your Country / Region

What have your authorities done to improve recreation and leisure time opportunities in your Country / Region

community rather than one investor. We offer 600 ha of fully equipped industrial land (out of which 208 ha are in a free zone regime). We are continuously investing and upgrading conditions in the Zone – additional 32 MW being built where the City paid a 50% advance; construction of the waste water treatment facility; devoted 4 hectares of land and invested significantly in the public parking for trucks, buses and cars in the Zone. We are allocating 600.000 euros or 2% of the total budget for additional training of employed and unemployed. This is how we see incentives – for all users and with clear benefits. Finally, in the food processing industry investors can obtain the land 50% off the cost due to the importance of the sector.

It takes 5 days.

The City of Sabac has the biggest industrial zone in this region covering 600ha of land. The land is in the ownership of the City of Sabac which makes the procedure for acquiring it very simple and fast (from the moment of investor's decision on buying the plot it takes 35 days to become the owner). It is also very important that we do not sell the meadow as we like to say, but the land with complete infrastructure. That means that we provide for investor all utilities such as water supply, sewerage, gas network, electricity and access road. The investors have the ability to choose on their own the size and the shape of the plot. Within the Zone there is a new public parking (covering 4ha) for trucks, cars and buses. 208ha out of above mentioned 600ha are in the free zone regime, and exactly the same above mentioned conditions are applicable for that land too. The customs office is also within the Zone. The price of the land is 7 e/m2. The Zone is only 3km away from the city center and it is connected with the international highway E-70 (the distance is 24km, and it is the open road outside the settlements). The airport is 60km away (or 45 minutes). We are also providing the One-stop-shop for all our investors. The City is a carrier of ISO 9001 certificate, the Business friendly certificate, the Nacional Alliance for Local Economic Development has listed the City of Sabac as the #1 destination for investing, the Ministry of building of the Republic of Serbia listed our City as the city which is issuing build and use permits the fastest in our country, and the Financial Times magazine gave us reward for 'top 10 micro cities in Europe for FDI strategy'.

The City of Sabac is constantly striving to improve the quality of life of its citizens. This is also because we believe that investments are following places and people. Health care, social care and education are areas in which we invest a lot. Sabac is the city without waiting lists for kindergarten, and 23% of the budget is allocated every year for education. We invest in the city and development of the environment in order to provide good conditions for all three sides: investors, workers and our local government since our goal is that all three sides should be developed.

Museum, Library, Theatre, Swimming pool, a huge number of sport and cultural manifestations are all in function of our citizens and their leisure time. Sabac is the city which is allocating 7% of the budget for culture and 9% for sport. This approach is very good and the confirmation of that is the fact that a lot of managers from Belgrade and other cities in Serbia who are working in Sabac have made a decision to move to Sabac with their families and live here. This is the reason why the City is developing new urban areas for living. Consequently, the real estate sector is growing as well as hotels.



From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
- ☒ Europe
- ☒ Asia
- ☒ America
- ☒ Africa
- ☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Optical cable

IT

City of Sabac

2.2 milion

In order to develop and apply smart city concept, the City of Sabac has done the Feasibility study which is showing how much and in which way is necessary to build optical cable in the City. This optical cable would support several city services but as well as private interes of the private investor.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ☒ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 3-5

Contact Person in charge for this project.

Name and Surname: Violeta Sestic

Organization Name who owns the project

City of Sabac

Email address

violeta.sestic@sabac.org

Telephone

+381 64 876 27 70

Website

www.sabac.rs



Project name 2

Sector(s):
Project location(s):
Required Capital (USD):
Project description, pls max 100 Words:

Sava Park

Environment, tourism, culture, sport

City of Sabac

14 milion

Plan of detailed regulation "Sava park" regulates a wide area of 4,5 km long river bank of Sava river in Sabac, covering the surface of over 300 hectares. This plan was initiated with the aim of the city to get closer to its river and expand the surface of green areas, as well as provide a sustainable way to develop an area that has many characteristics of a wetland. Its goal is to become basis for activation of unused and unregulated space. Sava park should be used as an engine for the transformation of Sabac from an industrial polluted city into an environmentally sustainable European city.

In order to create a truly sustainable solutions to specific local challenges, the plan addresses the topics of flood protection, water management, ecosystem and biodiversity and energy efficiency, as well as the topics of economic feasibility, social inclusion and cultural and historic heritage. The solutions integrated into the plan are based on the principles of sustainability, resilience and nature-based solutions in the local context.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☐ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment¹⁵.....

Contact Person in charge for this project.

Name and Surname: Ksenija Lukic Marovic

Organization Name who owns the project

Public company "Infrastructure Sabac"

Email address

ksenijalukic@yahoo.com

Telephone

+381 63 241 305

Website

www.infrastrukturasabac.co.rs

Project name 3

Sector(s):
Project location(s):
Required Capital (USD):

Insulation of residential buildings

Energy efficiency, environment

City of Sabac, "Benske bare" settlement

2,3 milion



Project description, pls max 100 Words:

Energy efficiency in today's world is something everybody are striving to. City of Sabac did the research and analysis for 80.000m2 in "Benske bare" settlement. The energy saving would be very significant and more than enough for private investor's interest. Which is very important, the City already insulated 60.000m2 according to the need and will of tenants.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment up to 10

Contact Person in charge for this project.

Name and Surname: Slobodan Jerotic

Organization Name who owns the project

Public company "Heating plant Sabac"

Email address

slobodanjerotic@toplanasabac.rs

Telephone

+381 63 494 791

Website

www.toplanasabac.rs

Project name 4

Green market

Sector(s):

Agriculture, trading

Project location(s):

North-west work zone in Sabac

Required Capital (USD):

550.000,00

Project description, pls max 100 Words:

The City of Sabac devoted 8ha within the North-west work zone for Green market. Based on analysis, the turnover in the existing Green market in Sabac is right after Belgrade's. The required capital includes only land purchasing. The facilities are not included because the amount of needed money depends on investor's decision.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing



Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Violeta Sestic

Organization Name who owns the project

City of Sabac

Email address

violeta.sestic@sabac.org

Telephone

+381 64 876 27 70

Website

www.sabac.rs

Project name 5

Parking garage

Sector(s):

Traffic

Project location(s):

City of Sabac

Required Capital (USD):

2,6 milion

Project description, pls max 100 Words:

Related to the Plan of urban mobility and the fact that the City is growing, the need for additional parking spots arisen. According to the analysis, the need would be satisfied with 6 parking garages, or 1.070 parking spots.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☐ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☒ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment 5

Contact Person in charge for this project.

Name and Surname: Bojan Kalanovic

Organization Name who owns the project

Public company "Parking Sabac"

Email address

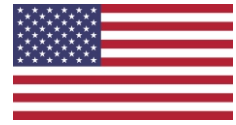
kalanovic.bojan@gmail.com

Telephone

+381 64 825 59 00

Website

www.parkingsabac.rs



*Country or Region	Northeast Florida, Jacksonville MSA, Nassau County, Florida, USA
Country Investment Promotion Agency/Economic Development Unit -IPA Fully name.	Nassau County Economic Development Board
*Street and house number:	76346 William Burgess Road, Yulee
*Postal code:	32097
*E-Mail:	Laura@NassauFlorida.com
*Telephone	904.225.8878
Website:	www.NassauFlorida.com
*Name of official contact person for Investors	Laura DiBella
*Name of contact person, who filled out this form:	Laura DiBella
Position at the Organization:	Executive Director
*E-Mail (contact person):	Laura@NassauFlorida.com
*Telephone (contact person):	904.225.8878 and 561.756.3132
Website	www.NassauFlorida.com
No. of citizens living in the Country / Region Nr of tourists per year (2017)	
* What defines the global image of your Country / Region	Ideal live, work and play environment and logistics capital of the Southeast United States.
Please list the Top 5 attractions of your Country / Region	Abundant land for development, skilled workforce, low cost of living, exceptional quality of life, proximity to JAX international airport and multiple deepwater ports - including the Port of Fernandina in Nassau County
* Which are the main incentives for foreign investors in your Country / Region	Depends on the industry - likely tax credits and ad valorem rebates
* How long does it take to register a business in your Country / Region	Immediate
Information on Industry Zones and available spaces for new companies (size, price per sqm etc.):	Foreign Trade Zone #64, Designated Rural County by the State of Florida
How would you describe the quality of life in your Country / Region	Exceptional
What have your authorities done to improve recreation and leisure time opportunities in your Country / Region	Extreme focus on livability and leisure, reducing commute times and expanding outdoor offerings



From which region or country are you looking to attract investors?

Please tick the appropriate box:

- ☒ Middle East
☒ Europe
☒ Asia
☒ America
☒ Africa
☐ others.pls. Write the country names:

** Please list current or planned Investment Projects in your Country / Region / City:*

Please list Investment Projects that you are looking for Investors

Project name 1

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

Crawford Diamond Industrial Park

Heavy Industrial

Nassau County, Callahan, Florida

1814+ acre industrial land entitled for 10.5 million square feet of heavy industrial use. Ideal setting for several large manufacturing facilities.

Interested format(s) of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
☒ JV / Partnership
☐ Majority Share Holdings
☐ Minority Share Holdings
☐ 100% Takeover
☐ PPP
☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for this project.

Name and Surname: Laura DiBella

Organization Name who owns the project

Florida Power & Light (FPL)

Email address

Laura@NassauFlorida.com

Telephone

904.225.8878 and 561.756.3132

Website

www.NassauFlorida.com

**Project name 2**

Sector(s):

Project location(s):

Required Capital (USD):

Project description, pls max 100 Words:

East Nassau Community Planning Area (Wildlight)

Corporate Headquarters/Light Industrial

Nassau County, Wildlight (Yulee), Florida

24,000 acre master-planned community entitled for over 11 million square feet of non-residential space and over 20,000 rooftops.

Interested format(s)
of cooperation:

Format of Investment / Cooperation (Please ✓ as appropriate):

- ☒ Asset Acquisition
- ☒ JV / Partnership
- ☐ Majority Share Holdings
- ☐ Minority Share Holdings
- ☐ 100% Takeover
- ☐ PPP
- ☐ Licensing

Expected Period of Investment

Please write it down how many Years is the Expected Period of Investment

Contact Person in charge for
this project.

Name and Surname: Laura DiBella

Organization Name who owns
the project

Rayonier, Inc.

Email address

Laura@NassauFlorida.com

Telephone

904.225.8878 and 561.756.3132

Website

IME PARTICIPANTS

Only those who agree to be published as attendee at Investment Management Exhibition

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
Austria	ATI - Advanced Technology	Innsbruck	Mr.Johannes Melchers	CEO and Founder	office@advanced-tech.eu	www.advanced-tech.eu
Austria	Business Upper Austria – OÖ Wirtschaftsentur GmbH	Linz	Dr. Spennlingwimmer	CEO	sylvia.sturany@biz-up.at	www.biz-up.at
Bulgaria	Government of Bulgaria	Sofia	Ms.Diana Rusanova	Adviser at Prime Ministry of Bilgaria	d.rusanova@government.bg	www.government.bg
Bulgaria	Government of Bulgaria	Sofia	Ms.Maryana Nikolova	Deputy Prime Minister for Economic and Demographic Policy	mariyananikolova@government.bg	www.government.bg
Belgium	Glas Ceyssens	Heusden-Zolder	Mr.Dirk Ceyssens	CEO	dirk@groupceyssens.com	www.groupceyssens.com
Belgium	Hoti	Heusden-Zolder	Mr.Musa Hoti	CEO	musa.hoti@groupceyssens.com	www.groupceyssens.com
BiH	hamber of Economy of the Federation of Bosnia and Herzegovina	Sarajevo	Mr.Mirsad Jašarspahić	President	m.jasarspahic@kfbih.com	www.kfbih.com
China	Hebei Provincial Department of Commerce	Peking	Mr. Xie Yongfa	CEO	xyfa1960@126.com	www.hecom.gov.cn
China	Qinhuangdao Municipal Bureau of Commerce	Peking	Mr. Wang Jun	Investment Adviser	qhdtzzx01@163.com	www.bizqhgd.gov.cn
China	Shijiazhuang Municipal Bureau of Commerce	Shijiazhuang	Mr. Tian Jiayi	Director		www.sjzmbc.gov.cn
China	Shijiazhuang Municipal Bureau of Commerce	Shijiazhuang	Mr. Ban Zengjie	Office Manager		www.sjzmbc.gov.cn
China	Xingtai Municipal Bureau of Commerce	Xingtai	Ms. Hao Lishuang		Xt2629996@163.com	
China	Hebei Provincial Department of Commerce	Peking	Ms. Henry Hanping		info@panchina.de	

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
China	Hebei Dandy Business Information consulting Service Co., Ltd	Peking	Ms. Fang Xiaofang		148068024@qq.com	
China	Hebei Guangtong Road & Bridge Co., Ltd	Peking	Ms. Wang Yongmei		50996537@qq.com	www.hbgtlq.com
China	Changli Ji-Tai Board Industry Limited Company	Shijiazhuang	Mr. Jing Dequan		1066982728@qq.com	
Czech Republic	Czechinvest	Praha	Ms.Barbora Racan - Jezkova	Director D-A-CH Region Operations	Barbora.Jezkova@czechinvest.org	www.czechinvest.org
Dominican Republic	Caribbean Investment and Export Development Agency	Santo Domingo	Ms. Tessa Jacques	CAIPA President	ZMoodie@carib-export.com	www.carib-export.com
Dominican Republic	Caribbean Export Development Agency	Santo Domingo	Ms.Suzette Hudson	Snr. Advisor, Investment Promotion	shudson@carib-export.com	www.carib-export.com
Finland	Innovalogy Ltd.	Tampere	Mr.Umur Caglar	Director	umurcaglar@yahoo.com	www.innovalogy.com
Germany	Germany Trade and Invest (GTAI)	Berlin	Mr. Achim Hartig	Director Investor Relations	Nicole.Ardat@gtai.com	www.gtai.de
Germany	gwSaar Gesellschaft für Wirtschaftsförderung Saar mbH	Sarbrücken	Ms.Anja Petschauer	CEO	apetschauer@invest-in-saarland.com	www.invest-in-saarland.com
Germany	Max Planck Institute	Koeln	Dr. Martin Mendelski	Profesor	mendelski@mpifg.de	www.mpgfig.de
Germany	Steinbeis-Transferzentrum Ost-West-Kooperationen	Stuttgart	Mr. Jurgén Raizner	CEO	raizner@stz-ost-west.de	www.donaustrategie.eu
Germany	INEAST Consulting	Boon	Mr.Michael Schmidt	CEO	schmidt@ineast.eu	www.ineast.eu
Germany	SPH		Mr.Andrea Schiller	CEO	schiller.a@t-online.de	
Germany	Dr. Kakuschke & Partner AG	Berlin	Mr.Mirko Twardy	Consultant	mirko.twardy@kakuschke.com	www.kakuschke.com
Germany	Wirtschaftsförderung Bochum	Bochum	Mr.Dirk Horstmann	Manager	ulrich.storch@bochum-wirtschaft.de	www.bochum-wirtschaft.de
Germany	Invest in Bavaria – Bayern International GmbH	München	Mr.Stephen Siering	Senior Manager regionale Projekte	stephen.siering@invest-in-bavaria.de	www.invest-in-bavaria.de

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
Germany	PFAFF Industriesysteme und Maschinen GmbH	Kaiserslautern	Mr. Yongwu Chen		yongwu.chen@pfaff-industrial.com	www.pfaff-industrial.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Mr. Ralf Strehlau	Partner	ralf.strehlau@anxo-consulting.com	www.anxo-consulting.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Mr. Michael Pels Leusden	Managing Partner	m.pels-leusden@anxo-consulting.com	www.anxo-consulting.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Mr. Manuel Czwalina	Consultant	manuel.czwalina@anxo-consulting.com	www.anxo-consulting.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Ms. Senay Sarsik	Assistenz	senay.sarsik@anxo-consulting.com	www.anxo-consulting.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Ms. Fidan Baksi	Analyst	fidan.baksi@anxo-consulting.com	www.anxo-consulting.com
Germany	ANXO MANAGEMENT CONSULTING GmbH	Frankfurt am Main	Ms. Lisa Westendorp	Praktikantin	lisa.westendorp@anxo-consulting.com	www.anxo-consulting.com
Germany	HDP Management Consulting GmbH	Frankfurt	Mr. Erik Düwel	Managing Director	erik.duewel@hdp-management.com	www.hdp-management.com
Germany	Kreutz & Partner GmbH Unternehmensberatung BDU	Stuttgart	Mr. Eberhard Mangold	Partner	e.mangold@kreutz-partner.de	www.kreutz-partner.de
Germany	HiTec Consult GmbH	Bad Nauheim	Mr. Lutz-Martin Busch		Lutz.Busch@hitec-consult.de	www.htc.ag
Germany	HiTec Consult GmbH	Bad Nauheim	Ms. Judith Kosin-Kirca	Principal Consultant	judith.kosin@hitec-consult.de	www.htc.ag
Germany	Osborne Clarke	Köln	Dr. Alexander Dlouhy	Partner	Alexander.Dlouhy@osborneclarke.com	www.osborneclarke.com
Germany	Osborne Clarke	Hamburg	Dr. Christoph Torwegge	Partner	christoph.torwegge@osborneclarke.com	www.osborneclarke.com
Germany	Enrico M. Moretti - Finanzplanungen-	Öhringen	Mr. Enrico M. Moretti	Owner	enrico.moretti@moretti-corporatefinance.de	www.moretti-corporatefinance.de
Germany	GFCI GmbH, Harrison Assessments Germany	Mannheim	Mr. Felix Wiesner	Managing Partner	felix.wiesner@my-employee.com	www.my-employee.com
Germany	Wirtschaft und Tourismus Villingen-Schwenningen GmbH Abteilung Wirtschaftsförderung	Villingen-Schwenningen	Mr. Michael Voigt	Wirtschaftsförderung	michael.voigt@villingen-schwenningen.de	www.wt-vs.de

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
Germany	Rüdiger Liebe & Partner	Offenbach	Mr.Rüdiger Liebe	Owner	rliebe@ruedigerliebe.de	www.ruedigerliebe.de
Germany	Generalkonsulat der Republik Bulgarien	Frankfurt am Main	Mr.Stefan Dimitrov	Generalkonsul	stivbgbonn@gmx.de	
Germany	Generalkonsulat der Republik Bulgarien	Frankfurt am Main	Mr.Rumen Bonev	Wirtschafts- und Handelsabteilung	r.bonev@mi.government.bg	
Germany	Young Transatlantic Initiative	Hamburg	Mr.Lukas Posch	Vorsitzender / President	lukas.posch@junge-transatlantiker.de	www.junge-transatlantiker.de
Germany	Investment and Technology Promotion Office (ITPO) Germany	Bonn	Mr. Michael Schmidt	Investment and Technology Promotion Expert	m.schmidt@unido.org	www.unido.org
Germany	Hessisches Ministerium der Finanzen	Wiesbaden	Mr.Marco Erb	Office of State secretary at the Ministry of Finance	Marco.Erb@hmdf.hessen.de	www.finanzen.hessen.de www.landhatzukunft.de
Germany	THE HESSIAN MINISTRY OF FINANCE	Wiesbaden	Dr. Martin J. Worms	State secretary at the Ministry of Finance	Brigitte.Doehler@hmdf.hessen.de	www.finanzen.hessen.de
Germany	Magistrat der Stadt Oberursel (Taurus) Wirtschaftsförderung	Oberursel (Taurus)	Ms.Klara-J. Fabisch	Wirtschaftsförderung	klara.fabisch@oberursel.de	www.oberursel.de
Holland	Investment Consulting Associates	Amsterdam	Laurens van der Schoor	Free Zones & Incentives Advisor	laurens@ic-associates.com	www.ic-associates.com
Hong Kong	Hong Kong Trade Development Council	Hong Kong	Mr.Michael Ries	Marketing Manager	michael.ries@hktdc.org	www.hktdc.org
Island	City of Reykjavik	City of Reykjavik	Mr. Hrolfur Jonsson	Director	hrolfur.jonsson@reykjavik.is	www.reykjavik.is
Kazakhstan	National Company "KAZAKH INVEST"	Astana	Mr.Almas Aidarov	Director Investor Relations	aidarov@kazninvest.kz	www.kazninvest.kz
Kosovo	Municipality of Gjilan	Gjilan	Lutfi Haziri	Mayor	lutfi.haziri@rks-gov.net	www.rks-gov.net
Kosovo	Iron Consulting	Prishtina	Dardan Veliu	CEO	dardan@iron-consulting.eu	www.iron-consulting.eu
Kosovo	Ministry of Trade and Industry	Prishtina	Mr.Endrit Shala	Minister	Endrit.Shala@rks-gov.net	www.rks-gov.net
Kingdom of Jordan	Jordan Investment Commission	Amman	Mr.MOHAMMAD AL-RAWABDEH	Investment Promotion Directorate	Moh.Rawabdeh@JIC.GOV.JO	www.jic.gov.jo

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
Kingdom of Jordan	Jordan Investment Commission	Amman	Sami Al Harfoushi	Director, Investment Promotion	Sami.ALHarfoushi@JIC.GOV.JO	www.jic.gov.jo
Latvia	Rezekne Special Economic Zone Authority	Rezekne	Ms.Ilvija Pastare	CEO	info@rsez.lv	www.rsez.lv
Latvia	Association of Regional Development Centers	Valga/Valka	Mr.Vents Armands	President	vents.krauklis@valka.lv	www.valka.lv
Lithuania	Taurage district municipality	Tauragė County	Mr.Andrius Laucius	Manager	andrius.laucius@taurage.lt	www.taurage.lt
Lithuania	Taurage Industrial Park	Tauragė County	Mr.Darius Stankus	Business development manager	d.stankus@tip.lt	www.tip.lt
Lithuania	Telsiai District Municipality Administration		Mr.Petras Kuizinas	Mayor	petras.kuizinas@telsiai.lt	www.telsiai.lt
Moldova	Association from the Employers of the Manufacturing Industry	Chisinau	Mr.Marin Ciobanu	President	ciobanu.marin.zelb@gmail.com	www.apip.md
Moldova	Zona Economica Libera "BALTI" – Moldova	Chisinau	Mr.Anatol Zlotea	Chief of Department	anatol.zlotea@Invest.gov.md	www.Invest.gov.md
Moldova	Free Economic Zone „Balti”	Chisinau	Ms.Dorina Margine	Manager	marginе.dorina@zelb.md	www.zelb.md
Moldova	Moldova Investment and Export Promotion Organization	Chişinău	Ms.Iulia Petuhov	International Relation Office	iulia.petuhov@miepo.md	www.miepo.md
Montenegro	Government of Montenegro	Podgorica	Aleksandar Ticic	Adiser to the Prime Minister	aleksandar.ticic@gsv.gov.me	www.gsv.gov.me
Poland	City of Lublin	Lublin	Ms Paulina Olchowska	Lublin Municipality	holszowka@lublin.eu	www.lublin.eu
Poland	OPG Property Professionals Sp. z o.o.	Lodz	Mr. Michal Stys	CEO	biuro@opg.com.pl	www.rks-gov.net
Poland	City Gorzów	Gorzów	Mr.Jacek Gumowski	Head od Department of Investor and Business Relations	dorota.dzierlinska@um.gorzow.pl	www.um.gorzow.pl
Poland	CITY / Miasto Gorzów Wielkopolski	Gorzów	Mr.Jacek Gumowski	Head of Department of Investor and Business Relations	dorota.dzierlinska@um.gorzow.pl	www.um.gorzow.pl

Country	Organisation Name	City	Contact Person	Job Title	Email	Web
Romania	South West Oltenia Regional Development Agency	Oltenia	Mrs. Lavinia Cretu	Director	office@adoltenia.ro	www.adroltenia.ro
Spain	City of Barcelona	Barcelona	Xavier Mayo	Head of International City Promotion	xmayo@bcn.cat	www.bcn.cat
Switzerland	PrimeTax AG	Zürich	Dr Christian Rossmann	Head International Private Clients	christian.rossmann@primetax.ch	www.primetax.ch
Switzerland	SMARTMONEYMATCH.com	Zürich	Mr.Martin Signer	CEO	Martin.Signer@SMARTMONEYMATCH.com	www.SMARTMONEYMATCH.COM
Switzerland	Flex Funds	Zürich	Mr Nicolas Serratos	Rep.Office Zurich	nicolas.serratos@flexfunds.com	www.flexfunds.com
Switzerland	Flex Funds	Zürich	Mr.Edwards Carrasco	Rep.Office Zurich	edwards.carrasco@flexfunds.com	www.flexfunds.com
Sweden	Europea i Malmö AB	Malmö	Mr.Max Tairi	Chairman	max.tairi@tmeeting.se	www.tmeeting.se
Serbia	Serbian Development Agency	Belgrade	Mr.Nikola Jankovic	Investment Manager	nikola.jankovic@ras.gov.rs	www.ras.gov.rs
Serbia	JP Infrastruktura Sabac	Sabac	Ms.Violeta Šestić	Director	violeta.szsabac@gmail.com	www.sabac.rs
Serbia	Free zone Sabac	Sabac	Mr.Sovranije Conjagic	Director	Sovranije.Conjagic@sabac.org	www.sabac.rs
United Arab Emirates	Sharjah Investment and Development Authority	Sharjah	Mr.Marwan Al Sarkal	CEO	m.alsarkal@shurooq.gov	www.shurooq.gov
UK	Artoba	London	Ms.Mila Bessmann	Founder	mila@artooba.com	www.artooba.com
UK	4M GROUP	London	Mr.Perparim Rama	CEO	rama@4mgroup.co.uk	www.4mgroup.co.uk
UK	4M GROUP	London	Mr.Robert Ferrier	COO of 4M GROUP London UK	Robert@4mgroup.co.uk	www.4mgroup.co.uk
UK	4M GROUP	London	Ms.Besjana Krasniqi	Sustainability engineer at 4M GROUP	Besjana@4mgroup.co.uk	www.4mgroup.co.uk

Investment Management Exhibition
Schwetzinger Str. 45,
68165 Mannheim, Germany
Tel: +49(0)621 76224933
Fax: +49(0)621 76225933
Email: info@ime-europe.eu
www.ime-europe.eu

